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Small Business is Good Business

Advocating, Informing and Promoting Small & Minority Owned Businesses

The City of Columbus Set to Host the Inaugural Ohio Municipalities Business Conference

Registration is Now Open for the First Ever Ohio Municipalities Business Conference

Registration is now open for the Ohio Municipalities Business Conference. The statewide conference will take place on August 2-3 at the Greater Columbus Convention Center. Hosted by Mayor Andrew J. Ginther and the City of Columbus, Office of Diversity and Inclusion, the two-day event will provide tangible tips, resources and business opportunities to start-ups, entrepreneurs and small business owners across the state. The conference will also provide an interactive platform for industry influencers, municipality leads, procurement officers, supplier diversity professionals, business owners and leaders to discuss best practices of entrepreneurship to build and grow their businesses.

"This is a great opportunity for municipalities across the state to leverage their buying power for the betterment of our small and entrepreneurial business communities, which we know are drivers of our economic growth," said Mayor Andrew J. Ginther. "Columbus is happy to be the host for this first-of-its kind event."

With an organizational goal of matching cities across the state with business owners, the con-

See OMBC on page 3

Everette Taylor to speak at Ohio Municipalities Business Conference



Everette Taylor is a four-time entrepreneur, marketing executive, public speaker and writer. He currently serves as VP of Marketing of Skurt – the mobility company which delivers cars ondemand at the tap of a button. His entrepreneurial career started at the age of 19 with his first tech company which he sold 2 years later. Since then he has founded the award-winning marketing firm MilliSense where he served as CEO, co-founded and served as VP of Growth of GrowthHackers which has amassed 2 million

users globally, and recently founded the company GrowthPup – which has grown into a million dollar business in less than a year. Taylor himself has grown a social media audience of over half a million people across all platforms.

His work also includes serving as CMO of the e-commerce company StickerMule, Head of See Taylor on page 3



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OhioMBE

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OhioMBE welcomes letters to the editor from readers. Typed letters of 200 words or less are preferred; all might be edited. Each letter must include name, home address and daytime phone number. Some letter may appear on our website.

The 912 Group is an Ohio certified Minority Owned and EDGE business. The 912 Group is a certified FBE with the City of Columbus.

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government briefs

July 22 surplus auction features Evac-u-lift chair, Gator utility vehicle, outboard motor and more

COLUMBUS (July 14, 2017) — The state's next miscellaneous property auction, scheduled Saturday, July 22, will feature numerous unique items including an Evac-u-Lift rescue chair, John Deere 4 x 4 Gator utility vehicle, 40HP Mercury outboard motor, Hobart dishwasher and Gold Medal popcorn maker.

A wide variety of computer equipment (e.g., laptops, monitors and printers); electronic appliances (e.g., copiers, digital cameras, DVD players, audio and video equipment and mobile radios); and office furniture (e.g., filing cabinets and tables) also will be auctioned.

The auction will be held at the Ohio Department of Administrative Services, General Services Division headquarters, 4200 Surface Road, Columbus, 43228. The doors open at 8 a.m. The auction begins at 9 a.m.

Inventory is subject to prior sale to governmental entities. All inventory will be sold "as-is" with no warranty or guarantee of any kind.

Purchased items must be paid for in full the day of the sale. Cash and credit cards (Visa, Discover and MasterCard only) are accepted. Credit and debit cards are charged a 3 percent service fee. Certain methods of payment are subject to IRS regulations. Inventory may be inspected Friday, July 21 from 8 a.m. to 3 p.m. The warehouse is open until 5 p.m. on the day of the auction. All items must be removed by Friday, July 28 at noon.

Three out of four Ohio businesses are now started using Ohio Business Central

COLUMBUS— Ohio Secretary of State Jon Husted today announced 9,834 new entities filed to do business in Ohio during June 2017, an increase of 1,354 when compared to the same month in 2016.

To date, 63,179 new entities have filed to do business in Ohio this year. With the creation of Ohio Business Central, the online business filing site <u>founded by Secretary Husted in 2013</u>, the number of new business filings continues to climb. Today, three out of every four new entities are started online. Since Ohio Business Central's launch nearly four years ago, the Secretary of State's Office has processed over 264,282 online filings.



Got some business news to share? Send it to news@OhioMBE.com.

It may appear in an upcoming issue of OhioFBE or OhioMBE.



ference aims to increase the utilization of small business enterprises in the provision of goods and services by providing a steady cycle of opportunities from city to city. Programming highlights include:

Municipality Matchmaker Session — A business-to-business matchmaking session with city buyers, purchasers and agencies across the state

Power Breakfast — A discussion of regional trends and opportunities designed toward the growth of small businesses while also highlighting the Smart Columbus initiative

Municipal & Business Expo — Interactive trade show highlighting business opportunities throughout the State. The Expo also provides access to municipalities and strategic business tips from industry experts along with consultation, certification assistance and exclusive one-on-one networking opportunities with procurement officers

Mayor's Roundtable Luncheon — A signature conference event featuring various mayors from across the state as they discuss business trends and best practices in their respective cities

"In an effort to help build capacity and expand the landscape of growth opportunities for small and diverse businesses across Ohio, the City of Columbus is excited to launch the inaugural Ohio Municipalities Business Conference & Expo," said Steve Francis, Director, Office of Diversity and Inclusion, City of Columbus. "We want to encourage doing business with diverse suppliers across jurisdictional boundaries, while strengthening the commitment to Supplier Diversity in as many cities, counties and contracting authorities as possible."

In connection with the conference, an alliance of strategic partners has been assembled to offer resources, tools and thought leadership. Partners include the Small Business Administration, the Ohio River Valley Women's Business Council and the National Association of Women's Business Owners — Columbus Chapter. To register, learn more about the Ohio Municipalities Business Conference, or for a complete listing of scheduled events, visit https://columbus.gov/OMBC2017/ or search and use the hashtag #OMBC17.



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Growth for new projects at Microsoft, VP of Marketing for Qualaroo which was acquired by Xenon Ventures, and as an advisor to We Are Onyx – a beauty box subscription service for women of color. Most recently he has become the National Brand Ambassador for NASA's Technology Transfer Program.

As a public speaker, Taylor has traveled all over the world speaking about entrepreneurship, personal growth, and marketing. He co-authored "Startup Growth Engines" which was the #1 best selling book in "Startups" on Amazon. Taylor is also passionate about diversity in tech, serving as an ambassador to CODE2040, Black Girls Code, Teens Exploring Technology (TXT) and Wonder Women Tech as well as having his own scholarship fund for underrepresented college students.



Save the Date: October 25, 2017. We will recognize small & minority businesses and their advocates. The Frank W. Watson Scholarships will also be presented. Ticket and sponsorship information is available online at www.OhioMBEAwards.com.

The OhioMBE Awards are sponsored by Wesbanco Bank The Columbus Zoo & Aquarium and the Columbus Airport Authority.



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Please consider making a donation to the Frank W. Watson Scholarship. The scholarship provides financial assistance to local students seeking post-secondary education. Donate while you shop with Kroger Rewards at http://bit.ly/2maJa4t Our rewards number is 24581.

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bid opportunities

To post a bid notice, call 614-522-9122 or email news@ohiombe.com



Attention DBE Companies"

Kokosing Construction Co.,

Inc. is preparing a bid for the CRAA-Taxiway Rehabilitation and Modification of Standards (MOS) Improvements Phase 1B Project #17020 Rickenbacker International Airport. We are seeking quotes for any portion of the project listed that you are qualified to perform or provide supplies, which includes the following:

Pavement and electrical lighting demolition, grading, asphalt paving, concrete construction and patching, concrete joint replacement, storm water improvements, electrical/airfield lighting and signage, pavement markings, and seeding and mulching.

Copies of the bidding documents can be obtained from Key Blueprints, 614-228-3285, www.plankey.com or viewed at F.W. Dodge, The Columbus Regional Airport Authority, Columbus Minority Contractors Assoc., or at Kokosing at 886 McKinley Avenue, Columbus, OH 43222 or 6235 Westerville Rd., Westerville, OH 43081. Please submit quotes to David Christenson via fax 614-228-7065 or e-mail at dwc@kokosing.biz by 4:00 p.m., July 26, 2017. Mr. Christenson may be contacted at 614-228-1029.

"Kokosing Construction Company is an equal opportunity employer."



The Daimler Group is seeking certified MBEs in the following trades for Huntington Empowerment Center:

- Drywall/ACT Ceilings Hanging and finishing drywall on wood framing by others. The second part of this scope includes installation of ceiling grid and acoustic tile.
- Painting
- Asphalt
- Carpentry A handful of smaller carpentry items: dumpster enclosure, hand rails, etc.

Please respond by Wednesday, July 19. A link to the electronic copy of the plans and specs can be found online at http://ohiombe.com/archives/7794





INVITATION FOR BIDS

Sealed bid proposals will be received by the Akron Metro-

politan Housing Authority at 100 West Cedar Street, Akron, Ohio 44307 until **2:00 p.m.** local time on **THURSDAY, AUGUST 3, 2017** at which time and place all bids will be publicly opened and read aloud for:

FIRE DAMAGE RENOVATIONS AND RELATED WORK at 772-778 DONALD AVENUE AKRON, OHIO 44306

Specifications can be purchased at SE Blueprint, Inc. located at 540 South Main Street, Suite 211, Akron, Ohio 44311 (330) 376-1689. seblue@seblueprint.com

The above mentioned are on file for viewing at the Subcontractors Association NEO, 637 Vernon Odom Blvd., Akron, Ohio; Akron Urban League, Minority Business Assistance Center, 440 Vernon Odom Blvd., Akron, Ohio; the Builders Exchange of Canton, 5080 Aultman Rd., North Canton, Ohio; Builders Exchange of Cleveland, 9555 Rockside Road, Suite 300, Cleveland, Ohio; and the Ohio Construction News, 7261 Engle Road, Suite 304, Cleveland, Ohio. A list of plan holders can be obtained from SE Blueprint's website @ www.seblueprint.com

A Pre-Bid Conference will be held by the Housing Authority at the AMHA Administration Building, 100 West Cedar Street, Akron, Ohio 44307, on **WEDNESDAY**, **JULY 19**, **2017 at 2:00 P.M.**

View complete bid notice at www.OhioMBE.com

Need to meet your EDGE/MBE or Good Faith Contracting Efforts?

When you need EDGE or MBE participants, The 912 Group and OhioMBE can help.

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bid opportunities

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Building Crafts, Inc., an equal BUILDING CRAFTS, INC. opportunity employer, is solic-Contractors | Engineers iting bids from certified DBE, MBE, and WBE

subcontractors and suppliers for the Mill Creek WWTP Dewatering System Replacement project in Cincinnati, OH which bids on August 8, 2017.

Items of work to be subcontracted or supplied include, but are not limited to the following: demolition, saw cutting/coring, micropiles, reinforcing steel supply/erection, concrete, concrete crack repair, miscellaneous metals, painting, instrumentation &controls, plumbing, HVAC, and electrical.

Bidding documents can be examined at Building Crafts, Inc., 2 Rosewood Dr., Wilder, KY 41076 or by calling Shane Paxton at 859-781-9500 to make arrangements to view documents electronically. Submit quotes by 9 AM on August 18, 2017 by email to estimating@buildingcrafts.com or fax at 859-781-9505. All bids should include a completed Form 6100-3 DBE Subcontractor Performance Form.

"Attention DBE Companies"

Kokosing Construction Co.,

Inc. is preparing a bid for the CRAA-Runway 4-22 Rehabilitation at Bolton Field Airport. We are seeking quotes for any portion of the project listed that you are qualified to perform or provide supplies, which includes the following:

Pavement Removal, Asphalt Milling, Asphalt Paving, Topsoil Placement, Trucking, Excavation, Grading, Drainage, Seeding and Mulching, Pavement Grooving, Pavement Striping, Airfield Electrical, or Erosion Control.

Copies of the bidding documents can be obtained from Key Blueprints, 614-228-3285, www.plankey.com or viewed at F.W. Dodge, The Columbus Regional Airport Authority, Columbus Minority Contractors Assoc., or at Kokosing at 6235 Westerville Rd., Westerville, OH 43081. Please submit quotes to Troy Nissen via fax 614-212-5711 or e-mail at trn@kokosing.biz. By 4:00 p.m., July 19, 2017. Mr. Nissen may be contacted at 614-212-5710.

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politan Housing Authority at 100 West Cedar Street, Akron, Ohio 44307 until 2:00 p.m. local time on THURSDAY, JULY 27, 2017 at which time and place all bids will be publicly opened and read aloud for:

LEAD BASED PAINT ABATEMENT, REHABILITATION AND **RELATED WORK at 969 WINTON AVENUE, AKRON, OHIO 44320**

Specifications can be purchased at SE Blueprint, Inc. located at 540 South Main Street, Suite 211, Akron, Ohio 44311 (330) 376 -1689. seblue@seblueprint.com

The above mentioned are on file for viewing at the Subcontractors Association NEO, 637 Vernon Odom Blvd., Akron, Ohio; Akron Urban League, Minority Business Assistance Center, 440 Vernon Odom Blvd., Akron, Ohio; the Builders Exchange of Canton, 5080 Aultman Rd., North Canton, Ohio; Builders Exchange of Cleveland, 9555 Rockside Road, Suite 300, Cleveland, Ohio; and the Ohio Construction News, 7261 Engle Road, Suite 304, Cleveland, Ohio. A list of plan holders can be obtained from SE Blueprint's website @ www.seblueprint.com

A Pre-Bid Conference will be held by the Housing Authority at the AMHA Administration Building, 100 West Cedar Street, Akron, Ohio 44307, on WEDNESDAY, JULY 12, 2017 at 2:00 P.M.

View complete bid notice at www.OhioMBE.com

Find us online:

#ohiombe #bidnotices

Welty Building Company hosting outreach event for **Cleveland Athletic Club Project**

The Welty Building Company will host a subcontracting/vendor outreach effort for the Cleveland Athletic Club Project on Tuesday, July 25th from noon to 2:30 pm.

This over \$40 million downtown Cleveland project of the old Cleveland Athletic Club will undergo a complete renovation. The CAC was building was built in 1900 and the multi-purpose athletic club closed in 2007.

Construction of the 16 story building boasts over 253,000 sqft. Of that space, 130,000 sqft plus will be rentable area to keep up with the growing downtown Cleveland apartment market. Over 9,000 sqft will be dedicated for office space and retail space.

The Cleveland Athletic Club project expects to create more than 190 construction jobs and about 6 post construction jobs related to property management. The project is slated to be completed in December of 2018.

The goal of the event is to provide subcontracting and employment opportunities for minorities, women, economically disadvantaged and local businesses in the City of Cleveland and surrounding areas.

For location information or any other questions on the outreach event, please email Erica Berg at eberg@thinkwelty.com

SUBCONTRACTING/ ENDOR OUTREACH EVENT

WHEN **July 25th** 4:30pm-6:30pm

Cleveland Metroparks Merwins Wharf

1785 Merwin Ave Cleveland, OH 44113

Free Parking in Main Parking Lot

Please join us as we connect and create local contracting opportunities for the Cleveland Athletic Club Project.

ALL TRADES ARE WELCOME

SPEAKER

Ed Paparone of Welty Building Company will give a brief message on the next steps of the Cleveland Athletic Club project and and how Welty will execute its Diversity & Inclusion

CONTACT

Erica Berg-Diversity Coordinator eberg@thinkwelty.com









KEYNOTE SPEAKER: MICHAEL B. COLEMAN

MAYOR OF

Wednesday, August 9th 11:30 AM to 1:00 PM

Hyatt Regency, 350 N High St,

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A marketer having a bad product is like bringing a knife to a gun fight - Everette Taylor

Ohio Diversity Network

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Sign up online!

Tuesday, July 18, 2017 at 8:00am

Columbus WBC: Women Helping Women - Building a Business that

Builds a Community - Columbus

Wednesday, July 19, 2017 at 1:00pm

OhioMBE Procurement Fair hosted by the WBC - Columbus

Thursday, July 20, 2017 at 1:00pm

Columbus WBC: DreamBuilder In-Person Series, Session 3: Making Your

Dream - Columbus

Thursday, July 20, 2017 at 2:00pm

Columbus WBC: Fifth Third eBus and Entrepreneurial Readiness - Colum-

bus

Friday, July 21, 2017 at 12:00pm

Columbus WBC: Google Friday: Get Found on Google Search and Maps - Columbus

Thursday, July 27, 2017 at 1:00pm

Columbus WBC: DreamBuilder In-Person Series, Session 4: Marketing Your Dream - Columbus

Monday, July 31, 2017 at 10:00am

ODOT - "Free to Ride" (A Kirwan Institute Documentary Film) - Columbus

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Ohio Diversity

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Minority Business Enterprise (MBE)

State of Ohio

City of Columbus

Female Business Enterprise (FBE)

City of Columbus

Disadvantaged Business Enterprise (DBE)

Columbus City Schools (LEDE)

Ohio Department of Transportation

EDGE (Encouraging Diverity Equity and Growth)

www.OhioCertificationCenter.com

Visit OhioMBE.eventbee.com for upcoming class dates.



