

November 1, 2017

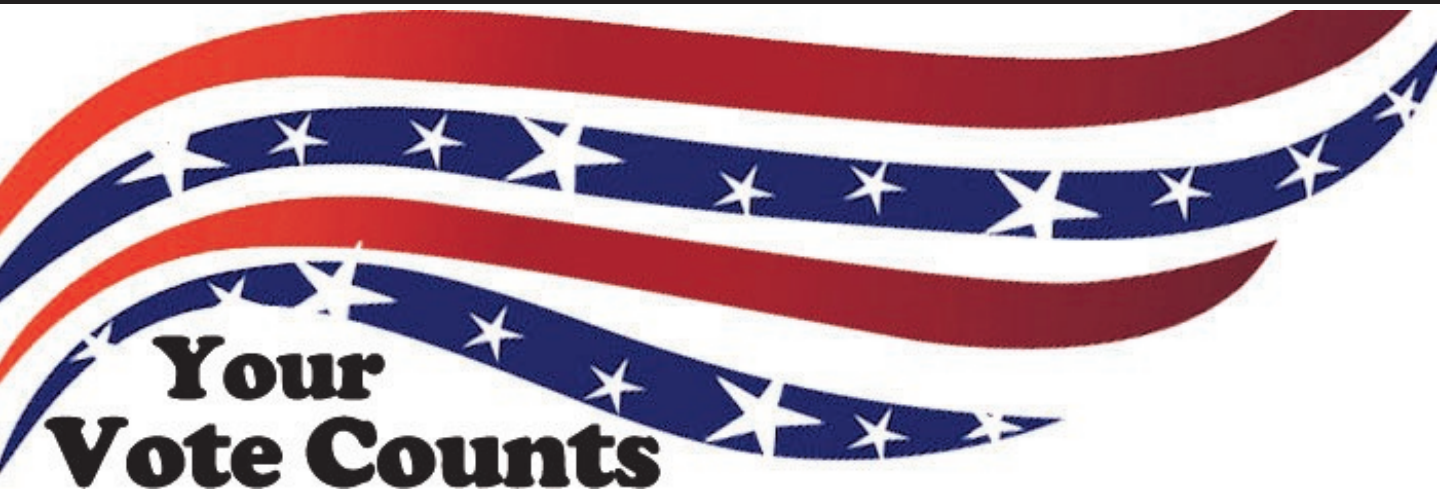
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Ronda Watson Barber—Publisher/Editor-in-Chief

Volume 8—No. 20

Small Business is Good Business

Advocating, Informing and Promoting Small & Minority Owned Businesses



2017 OhioMBE Awards recognizes excellence in Ohio's businesses

The OhioMBE Awards celebrated excellence in Ohio's small businesses. Small businesses, their advocates and the Frank W. Watson Scholars were recognized. Franklin County Auditor Clarence Mingo offered a powerful keynote speech on how inclusion in purchasing makes Ohio's economy stronger.

The 2017 Honorees:

Top MBEs:

- Art & Linn Chuck – Xtra Pro Print & Graphics
- Gerald Whitehead – ASAP Mow & Snow
- LaMont Houston – JP Salsa

Top FBEs:

- Sandra Madison – Robert P. Madison International
- Kauser Kabealo – Development Consultants Inc.



Franklin County Auditor Clarence Mingo and OhioMBE Publisher Ronda Watson Barber at the 2017 OhioMBE Awards

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www.OhioMBE.com

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OhioMBE welcomes letters to the editor from readers. Typed letters of 200 words or less are preferred; all might be edited. Each letter must include name, home address and daytime phone number. Some letter may appear on our website.

The 912 Group is an Ohio certified Minority Owned and EDGE business. The 912 Group is a certified FBE with the City of Columbus.

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government briefs

Voter Identification Requirements

Ohio law requires that every voter, upon appearing at the polling place to vote on Election Day, must announce his or her full name and current address and provide proof of identity.

The forms of identification that may be used by a voter who appears at a polling place to vote on Election Day include

- An unexpired Ohio driver's license or state identification card with present or former address so long as the voter's present residential address is printed in the official list of registered voters for that precinct;
- A military identification;
- A photo identification that was issued by the United States government or the State of Ohio, that contains the voter's name and current address and that has an expiration date that has not passed;
- An original or copy of a current utility bill with the voter's name and present address;
- An original or copy of a current bank statement with the voter's name and present address;
- An original or copy of a current government check with the voter's name and present address;
- An original or copy of a current paycheck with the voter's name and present address; or
- An original or copy of a current other government document (other than a notice of voter registration mailed by a board of elections) that shows the voter's name and present address.

For utility bills, bank statements, government checks, paychecks, and other government documents, "current" is defined as within the last 12 months. "Utility bill" includes a cell phone bill. "Other government document" includes license renewal and other notices, fishing and marine equipment operator's license, court papers, or grade reports or transcripts. "Government office" includes any local (including county, city, township, school district and village), state or federal (United States) government office, branch, agency, commission, public college or university or public community college, whether or not in Ohio.

Provisional ballots: If you do not have any of the above forms of identification you may provide either your Ohio driver's license or state identification number (which begins with two letters followed by six numbers) or the last four digits of your Social Security number and cast a provisional ballot. Once the information is reviewed and verified by the board of elections, your ballot will be counted.

If you do not provide one of the above documents or your driver's license/state identification number or the last four digits of your Social Security number at the precinct, you will still be able to vote using a provisional ballot. However, in order for that ballot to be counted, you must return to the board of elections no later than seven days following Election Day to provide a qualifying form of identification.

Open enrollment for Obamacare begins
November 1 and ends December 15

www.healthcare.gov

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publisher's note

Advocate! Resist! Vote!

By Ronda Watson Barber - Publisher

Election season is upon us. Folks are asking for your vote. These elected decision makers will have major influence in our daily lives. They can raise our taxes, make departmental appointments, hire superintendents, etc. In the past few issues of OhioMBE, I have printed questions for those seeking your vote. It is imperative that the Black community make informed decisions. Just because a candidate has received an endorsement from a political party or labor union, doesn't mean they are for you. Just because they look like you doesn't mean they are for you. Ask the tough questions. Do you your research. Are those asking for your vote acting in your business' or community's best interest or are they serving their donor base? How will you hold them accountable for failure or inaction?

I have been reading blogs and social media posts on the various political campaigns in Columbus. I have attended political rallies and candidate nights. I have been surprised by the arrogance of incumbents running for the Columbus City Council and Columbus City Schools. How do you act entitled to an elected position? How do you get offended when a voter asks a question? How do you openly disrespect a voter who asks a question?

There appears to be two Columbus'. One is thriving and has many opportunities available. The other has many social justice and economic issues that need addressed. How would you grade your present city council members? Are they providing opportunities for the disadvantaged? Are they speaking up to the issues that affect Black men with some members of law enforcement? There are currently more than two dozen civil rights complaints against the Columbus Police Department alleging law enforcement routinely violates citizens' civil rights. Many community members and advocates are concerned about police involved shootings. Have the present city council provided solutions? Are they receptive to criticism?

The Columbus School District, the largest public schools district in Ohio, has again received failing grades on the state report card. Additionally, they have failed for the past five years to meet the board mandated purchasing goals with local disadvantaged businesses. Is the current school board effective? Have they established policies that are benefiting 80 percent of students of color who attend the district? How long should a board member's tenure be for failing results?

OhioMBE is pleased to endorse Amy Harkins and Erin Upchurch for the Columbus City School Board. They have impressive credentials and are willing to work with teachers and the

See Publisher on page 9

Questions to ask those running for elected office

As small and black business owners consider asking the following questions to those seeking public office and your precious vote.

1. What have you done for Black & minority businesses during your career?
2. What do you promise to do for Black & minority businesses if elected?
3. What Black & minority business do you regularly purchase products for services from?
4. Why should Black & minority business owners vote for you?
5. How important is Black & minority business development to the overall Ohio economy?
6. Are minority business set-asides and goals in city/county/state government still important and why?
7. Is the entity you are seeking office, engaged in including Black businesses in its purchasing scheme?
8. What can the city/county/state do to improve its purchasing with Black & minority businesses?
9. What should Black & minority owned businesses do to get city/county/state contracts?
10. Is there anything else, aside from contracting that the city/county/state can do to assist MBE's?
11. Who are the major contributors to your campaign?

Advertising in OhioMBE has its benefits...

**OhioMBE reaches more
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bid opportunities

To post a bid notice, call 614-522-9122 or email news@ohiombe.com



Corna Kokosing seeks MBE/WBE contractors to bid on the Combined Sewer Overflows Phase 2 Contract 1 in the City

of Maysville KY. We are seeking quotes for any portion of the project listed that you are qualified to perform or provide supplies for which includes the following: Electrical, Concrete, Trucking, Aggregates, Metals, Masonry, Painting.

Quotes can be submitted to Matt Gartner by noon Monday November 6, 2017 to mgartner@corna.biz, ckbid@corna.biz or fax 513-360-7973. Bidding Documents can be forwarded by Susie Walker (swalker@corna.biz) or examined at McGraw Office 101 Clark Blvd, Middletown OH 45044.



"Attention SBA and DOT Certified M/WBE Companies"

Kokosing Industrial, Inc. is preparing bids for the RE-BID of Quebec Road Sewer Separation project in Cincinnati, Ohio which bids November 13, 2017. We are seeking quotes for any portion of the project listed that you are qualified to perform or provide supplies for which includes the following: Asphalt Paving, Trucking, Aggregates, Concrete Paving, Maintenance of Traffic, Seeding, Pavement Striping, Erosion Control, Saw cutting and Rebar. Bidding documents can be examined at Kokosing Industrial, Inc., 6235 Westerville Rd., Westerville, OH 43081 or by calling Sonja Nichols at 614-212-5701. Please have your quote to Chad Lampe by 12:00 PM November 12, 2017: e-mail snichols@kokosing.biz or Fax 614-212-5711.

"Kokosing Industrial is an equal opportunity employer."



"Attention SEBE/DBE/MBE/WBE etc. Companies"

Kokosing Industrial, Inc. is preparing bids for the Franklin County Corrections Center Design Release #3 Bid Package 03B – Concrete Structure project in Columbus, Ohio which bids November 3, 2017. We are seeking quotes for any portion of the project listed that you are qualified to perform or provide supplies for which includes the following: Reinforcing Steel, Self-adhering Sheet Waterproofing, and Loading Dock Levelers. Bidding documents can be examined at Kokosing Industrial, Inc., 6235 Westerville Rd., Westerville, OH 43081 or by calling Sonja Nichols at 614-212-5701. Please have your quote to Steve Ehret by 12:00 PM November 2, 2017: e-mail snichols@kokosing.biz or Fax 614-212-5711.

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COLUMBUS METROPOLITAN HOUSING AUTHORITY

COMMUNITY. COMMITMENT. COLLABORATION.

Legal Notice: RFP 2017-008 Interior Design Professional

The Columbus Metropolitan Housing Authority is seeking Request for Proposals (RFP) for the procurement of Interior Design Professional. The response deadline is Wednesday, November 15, 2017 at 11:00 AM. A pre-proposal conference is scheduled for 11:00 AM on Tuesday November 7, 2017 at our corporate office. Specifications may be obtained by visiting our website, www.cmhanet.com or by contacting the Purchasing Department of the Columbus Metropolitan Housing Authority at 880 E. 11th Ave, Columbus, Ohio 43211 or by calling 421-4434, 8:00 AM–4:00 PM, Monday – Friday.



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Legal Notice: RFP 2017-007 Professional Property Management Company (Sugar Grove Apartments and Maplewood Heights)

The Columbus Metropolitan Housing Authority is seeking Request for Proposals (RFP) for the procurement of Professional Property Management Company (Sugar Grove Apartments and Maplewood Heights). The response deadline is Monday, November 13, 2017 at 11:00 AM. A pre-proposal conference is scheduled for 11:00 AM on Wednesday November 1, 2017 at our corporate office. Specifications may be obtained by visiting our website, www.cmhanet.com or by contacting the Purchasing Department of the Columbus Metropolitan Housing Authority at 880 E. 11th Ave, Columbus, Ohio 43211 or by calling 421-4434, 8:00 AM–4:00 PM, Monday – Friday.

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bid opportunities

To post a bid notice, call 614-522-9122 or email news@ohiombe.com



COLUMBUS METROPOLITAN HOUSING AUTHORITY

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Legal Notice: RFP 2017-006
Legal Services

The Columbus Metropolitan Housing Authority is seeking Request for Proposals (RFP) for the procurement of Legal Services.

The response deadline is Monday, November 13, 2017 at 11:00 AM. A pre-proposal conference is scheduled for 11:00 AM on Thursday November 2, 2017 at our corporate office. Specifications may be obtained by visiting our website, www.cmhanet.com or by contacting the Purchasing Department of the Columbus Metropolitan Housing Authority at 880 E. 11th Ave, Columbus, Ohio 43211 or by calling 421-4434, 8:00 AM–4:00 PM, Monday – Friday



Attention City of Cleveland MBE/FBE/CSB Companies"

Kokosing Industrial, Inc. is preparing bids for the Morgan Improvements – A project in Cleveland, Ohio which bids November 3, 2017. We are seeking quotes for any portion of the project listed that you are qualified to perform or provide supplies for which includes the following: Paving, Demo, Cast In Place Concrete, Doors, Painting/Coatings, Plumbing, HVAC, Electrical, I&C, Masonry, Waterproofing, Caulking, Signage, and Trucking. Bidding documents can be examined at Kokosing Industrial, Inc., 6235 Westerville Rd., Westerville, OH 43081 or by calling Sonja Nichols at 614-212-5701. Please have your quote to Zach Keller by 12:00 PM November 2, 2017: e-mail snichols@kokosing.biz or Fax 614-212-5711.

Need to meet your EDGE/MBE or Good Faith Contracting Efforts?

When you need EDGE or MBE participants, The 912 Group and OhioMBE can help.

Place your legal ad or bid notice in OhioMBE and our other media outlets.

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Looking for bid notices?
Look for OhioMBE online!



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SHARE YOUR STORY

Got some business news to share?
Send it to news@OhioMBE.com.

It may appear in an upcoming issue of OhioFBE or OhioMBE.



"Elections belong to the people. It's their decision. If they decide to turn their back on the fire and burn their behinds, then they will just have to sit on their blisters." — Abraham Lincoln

Election Day is Nov. 7

Top Family Business:

- McClain Creations

Top Advocate:

- Jessica May – Columbus Women’s Business Center
- Andrea Quinichett – Columbus Metropolitan Housing Authority

Supplier Diversity

- Columbus Zoo & Aquarium

Publisher’s Award

- Leonard J. Hubert

Frank W. Watson Advocacy Award

- Columbus NAACP

Frank W. Watson Scholars

- Asa Burke (2016)
- KaRayl Flelmister (2017)
- Ayana Lewis (2017)
- Jenelysc Martinez (2017)
- Zaevious Toran (2017)
- Tylar Willis (2016)

Check out the pixs! <https://youtu.be/JM3gZ1duVqw>



Publisher's Award Winner - Leonard Hubert



Top Advocate: WBC's Jessica May



Top Advocate: CMHA's Andrea Quinichett



Supplier Diversity: Columbus Zoo & Aquarium

Photos by Headshots Columbus

OhioMBE Certification 101 at the WBC

We can help you get your business certified

There are several reasons why you should get your business certified:

1. Some entities have purchasing goals. Only certified businesses can participate.
2. Certification adds legitimacy to your business. You have gone through a process that has determined that your business is owned and controlled by a minority, woman or disadvantaged business.
3. Certification can afford you loan and bonding opportunities. The State of Ohio has loan and bonding programs specifically for certified minority owned businesses.
4. Certification can be a marketing tool for your business. You can add your certifications to your marketing materials, business cards, website , etc. Many consumers like doing business with veteran, minority or woman owned businesses.
5. Certification can be used in the private sector. Many companies don't have a certifying program but in an effort to have supplier diversity, will accept the certifications from some governmental agencies.

Next class is Nov. 18

Register at www.OhioMBE.eventbee.com



**Reserve your spot at the November 15 OhioMBE Procurement Fair,
hosted by the Women's Business Center**

Meet one-on-one with the following organizations:

Columbus City Schools

Columbus Metropolitan Housing Authority

Elford Construction

NiSource

Organizations confirm on a regular basis, check our social media sites for updates

Register at www.OhioMBE.eventbee.com

Ohio Diversity Network

Get a weekly email from OhioDiversityNetwork.com
notifying you of upcoming events. Sign up online!

Thursday, November 2, 2017 at 7:30am [How to do business with SWACO](#) - Grove City

Friday, November 3, 2017 at 10:00am
[VGATE: Veterans Growing America Through Entrepreneurship](#) - Columbus

Monday, November 6, 2017 at 4:00pm
[ECDI : Business Start-up Workshop](#) - Columbus

Wednesday, November 8, 2017 at 1:00pm
[WBC Columbus – Financial Wellness with Fifth Third: Five Strategies to Slash Your Debt](#) - Columbus

Friday, November 10, 2017 at 7:30pm
[CharityBall 614](#) - Columbus

Tuesday, November 14, 2017 at 11:30am
[WBC Columbus – Connections, Communications & Confidence: Learning to Negotiate](#) - Westerville

Wednesday, November 15, 2017 at 1:00pm
[OhioMBE Procurement Fair hosted by the WBC](#) - Columbus

Thursday, November 16, 2017 at 12:00pm
[ECDI Information Session](#) - Columbus

Friday, November 17, 2017 at 12:00pm
[WBC Columbus – Google Friday: Succeeding in a Micro-Moments World](#) - Columbus

Saturday, November 18, 2017 at 10:30am
[OhioMBE: Certification 101 at the WBC](#) - Columbus



Hosting a business event?

Did you know you can post it on
www.OhioDiversityNetwork.com

Email: news@ohiombe.com for login information

Publisher from page 3

community to improve the education and the district's business practices.

The appointment process with the Democrats within City Council is unfair and suspect. How do these folks get appointed? Who is giving them all this campaign money? Again, the present city council isn't working for all citizens. Perhaps it's time for a change. Your vote matters!

Just my thoughts...rwb

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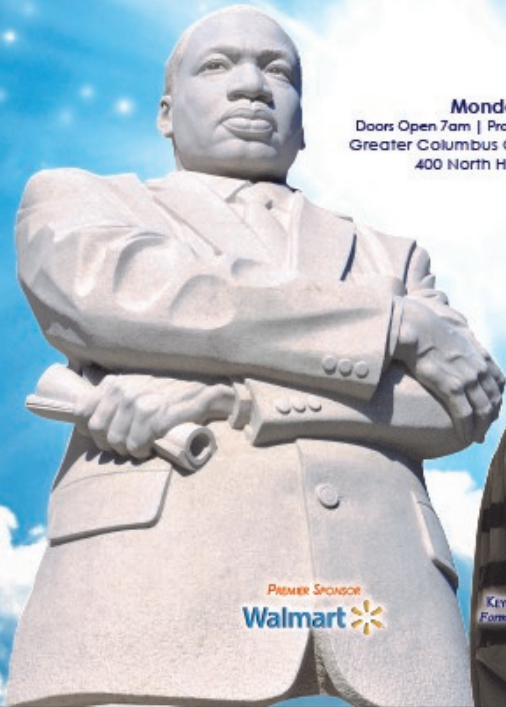
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THIRTY-THIRD ANNUAL
DR. MARTIN LUTHER KING, JR. BIRTHDAY BREAKFAST

"I say to you today, my friends, that in spite of
the difficulties and frustrations of the moment,
I still have a dream." ~ Martin Luther King, Jr.

Monday, January 15, 2018
Doors Open 7am | Program Begins 7:30am | Adjournment 10am
Greater Columbus Convention Center in Battelle Grand
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KEYNOTE SPEAKER • Judge Glenda Hatchett
Former Juvenile Court Judge & Star of Judge Hatchett

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Akron

- Akron Urban League

Canton

- Community Center
Minority Business Association Center

Cleveland

- Cleveland Urban League

Columbus:

- Driving Park Library
- M & M Chicken
- Livingston Ave. Library
- M.L.K. Library
- Woodland Y.M.C.A.
- Woodland Christian Church
- Mayo's Printing- Bookstore
- Mt.Vernon AME Church
- A Cut Above The Rest Barber Shop
- Creole Kitchen
- Neighborhood House
- OSU Black Extension Center
- Shiloh Baptist Church
- 2nd Baptist Church
- Lincoln Café
- St. Stephen's Community Center
- Bethel AME Church
- Linden Library
- COWIC
- Columbus Board of Education
- Women's Business Center
- Increase CDC
- Mt. Hermon Baptist Church
- Corinthian Missionary Baptist Church
- Mt. Olivet Baptist Church
- Destiny Center
- Columbus Main Library

Dayton

- City of Dayton - Human Relations Commission

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Business Profile: Development Consultants Incorporated

Kauser Kabealo is an entrepreneur, a strong proponent of women in STEM, and the founder of Development Consultants Incorporated (DCI) an Information Technology company providing agile high performance software, cloud, security, and process engineering to public and private sector customers. Incorporated in 2001, DCI has successfully served as a prime contractor to The U.S. Department of Homeland Security (DHS), U.S. Immigration and Customs Enforcement (ICE), Department of Defense, U.S. Air Force, and The Ohio Army National Guard. DCI concluded a three-year prime contract with ICE in 2016 to provide cloud migration engineering services to the DHS Study in the States Program, the first Amazon Web Services (AWS) cloud migration performed at ICE.

In the private sector, DCI provides cloud and professional services to notable brands including Wendy's International, PNC Bank, Honda of America Manufacturing, L Brands, Intersections Inc. (Identity Guard), and Jarden Corporation.

DCI was recently awarded GSA 8(a) STARS II GWAC and GSA Schedule 70 contract for IT professional services and cloud computing services. DCI is a woman-owned minority small business, ISO 9001:2015 certified, and an authorized AWS government and private sector consulting partner and authorized channel reseller.

Kauser was selected as a 2017 Top FBE at the OhioMBE Awards.



Kauser Kabealo (left) is pictured with Ronda Barber and Damita Brown (right) at the 2017 OhioMBE Awards. Kauser was selected as a Top FBE.

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