

April 1, 2018

Published by The 912 Group, Ltd.

Ronda Watson Barber—Publisher/Editor-in-Chief

Volume 9—No. 6

Advocating, Informing and Promoting Small & Minority Owned Businesses

Celebrating 9 Years of Publishing

OhioMBE Procurement Fair travels to Cleveland ECDI/WBC offices April 19



Inside this issue:

Page 2:
Government Briefs

Page 3:
**Business Advocate:
Quincy Howard**

Page 4:
EmployOhio

Page 5:
Bid Notices

Page 10:
**Ohio
Diversity Network**

Page 12:
**OhioFBE Profile:
Sabra Kershaw, new
WBC board chair**

Making new connections - Robert Dalton of *Delightful Delights* (left) introduces his catering company to Annie Womack, president of the Long Street Business Association at the March 15 OhioMBE Procurement Fair, hosted by Columbus Metropolitan Housing Authority. CMHA has awarded over \$800,000 in contracts to OhioMBE Procurement Fair attendees.

The OhioMBE Procurement Fair will travel to Cleveland on April 19. The business networking event will be held at the Cleveland ECDI/WBC offices, 7000 Euclid Avenue from 1 to 4 pm.

Small business owners will get 15-minute appointments to meet one-on-one with the following confirmed organizations: City of Cleveland, The Cleveland Clinic, Cuyahoga Metropolitan Housing Authority and The Welty Building Company.

The goal of the OhioMBE Procurement Fairs is to provide access to contracting opportunities. Participants have access to over \$350 million in contracts.

OhioMBE is published on the 1st and 15th of each month and is distributed free by The 912 Group, LTD. The publisher reserves the right to edit, reject or cancel any advertisement or editorial copy at any time and will not be responsible for checking the accuracy of items submitted for publication.

The views expressed in OhioMBE are those of the author and do not necessarily reflect the views or opinions of The 912 Group or our advertisers.

Copyright © 2018
All Rights Reserved.
Ronda Watson Barber,
Editor-in-Chief & President
www.OhioMBE.com
rbarber@ohiombe.com

P.O. Box 533
Granville, OH 43023
614-522-9122
news@ohiombe.com

OhioMBE welcomes letters to the editor from readers. Typed letters of 200 words or less are preferred; all might be edited. Each letter must include name, home address and daytime phone number. Some letter may appear on our website.

The 912 Group is an Ohio certified Minority Owned and EDGE business. The 912 Group is a certified FBE with the City of Columbus.

Twitter: ohiombe

Facebook: ohiombe

Hashtag: #ohiombe

government briefs

You can register to vote online

To register online you will need to provide the following:

- Ohio driver's license or Ohio identification card number
- Name
- Date of Birth
- Address
- Last four digits of your Social Security number

If you do not have any portion of the required information, you must use the paper form. You can get a copy of the form online at <http://bit.ly/2EdjPfk>. Once you complete this form, you must sign and send it to your county board of elections.

If you are a Safe at Home participant, before you proceed, please call the Safe at Home office at 614-995-2255.

REGISTRATION DEADLINES

You must register or update your voter registration no later than 30 days prior to an election. Upcoming voter registration deadlines:

- **April 9, 2018** for the May 8, 2018 Primary and Special Congressional Primary (12th Congressional District) Election
- **July 9, 2018** for the August 7, 2018 Special and Special Congressional General (12th Congressional District) Election
- **October 9, 2018** for the November 6, 2018 General Election



50-Year Legacy: an MLK Memorial Event - Ohio Statehouse Atrium, April 4

To memorialize Dr. Martin Luther King, Jr. on the 50th anniversary of his tragic death, the Ohio Dr. Martin Luther King, Jr. Holiday Commission invites the public to attend "**50-Year Legacy: an MLK Memorial Event**" at noon, Wednesday, April 4 in the Ohio Statehouse Atrium, downtown Columbus.

Speakers will include the Rev. Joel L. King, Jr., a first cousin to Dr. King who is a Gahanna resident, and David Jehnsen, who lead a Chicago delegation to the 1963 March on Washington. Jehnsen, a Galena resident, is chair and founding trustee of the Institute for Human Rights and Responsibilities.

The Columbus State Community College Gospel Vocal Ensemble will perform at this free event. For more information visit das.ohio.gov/mlk.



Happy Spring!

By Ronda Watson Barber
Publisher

Happy Spring! I am hoping that soon the weather forecast won't mention snow!

Spring is a time for renewal. It's a time to get outside and enjoy the wonderfulness of nature. We can expect to hear the birds chirping, flowers blooming and the laughter of children playing in the sunshine.

I encourage you to use the upcoming months to become engaged in the fight for civil rights. Fifty years ago Rev. Dr. Martin Luther King Jr., lost his life fighting for equality. He famously said, "The ultimate measure of a man is not where he stands in moments of comfort and convenience, but where he stands at times of challenge and controversy."

The struggle continues. We all have to get involved. I recently had an unsettling conversation with a man who felt that he didn't need to join the NAACP or any other advocacy group. He commented, "I'm Black, they should be working to help me. I'm a member because I'm Black right?" I reminded him that member driven organizations need members to be effective. I also told him that there are power in numbers.

Use this time to encourage others to get politically involved. There is an active assault on our democracy and the basic freedoms guaranteed by the Constitution. Some folks feel they are more entitled to the American dream than others. Some feel they are more deserving of opportunities simply because of their race and gender.

The voter registration deadline for the May primary is April 9. Our votes matter. Many candidates will be asking for your vote. Be certain to ask how they will help to grow and development economic opportunities in our communities. Ask how they will assist marginalized groups reach the full potential of our great nation. Ask how they will combat taxation without participation in government business practices.

W.E.B. DuBois said "The cost of liberty is less than the price of repression."

Just my thoughts...rwb

Letters to the editor are welcome and will be considered for publication or posting online. The preferred method is to text within an email. Please include contact information including letter writer's city and state. The letter must be fewer than 300 words. No more than four signatures per letter. We edit and/or trim letters as little as possible, but we reserve the right to do so as necessary. Send to news@ohiombe.com

Quincy Howard - Central Ohio Transit Authority

An industry expert with more than twenty years of successful experience in Supplier Diversity and Business Development, Quincy Howard has a proven track record of fostering business relationships between private/public companies and agencies and the minority business community.



Quincy did not go to Hampton University as a business freshman many years ago thinking he would be in Minority Business Development, nor that he would be settling in Ohio. But upon graduating from Hampton and moving to Bowling Green, Ohio to work on an MBA, Quincy ended up in Columbus, OH. Doing odds and ends jobs for several months, Quincy stumbled upon a temporary assignment with an agency called the Columbus Regional Minority Supplier Development Council (CRMSDC). Michael Gordon, the Director and soon to be his first business mentor, offered him an opportunity to learn about minority business development and its importance and necessity in business. That temporary position under the tutelage of Michael Gordon sparked Quincy's passion and drive for the Supplier Diversity field and went on to become his first real job.

After working for Michael and the minority council for five years, Quincy was hired at the Ohio State University where he worked full time as a Grants Administrator in the Computer Science & Engineering Department and in the evenings worked part-time on obtaining a Master's degree in Higher Education Administration. Completing his degree and having a number of years of work experience under his belt, Quincy caught the entrepreneurial bug and decided to go in business for himself as a Financial Advisor and Investment Broker. Quincy successfully ran his financial services business for over ten years. In 2010, having survived the 2008 market crash, Quincy's business showed signs of stress from residual effects of the market crash and it started to decline. Quincy had to make the tough decision and close his business to save his family and his future.

Feeling defeated but not beaten, Quincy began his job search back into corporate America. With a strong skillset, tons of experience, and a lot of prayer; Quincy was hired at the Central Ohio Transit Authority (COTA) performing the same work that sparked his passion many years earlier. Now going into his 7th year as a Contracts/DBE Program Administrator, Quincy contin-

See Advocate on page 9

THIS IS NOT A GARBAGE TRUCK.
IT'S A JOB YOU CAN MAKE INTO
A CAREER.

Waste Management is
Now Hiring in Canal Winchester, OH!

Competitive Pay, Great Benefits!

www.jobs.wm.com | Text WASTE to 51893 or call 877-220-5627 for More Information
Equal Opportunity Employer: Minority/Female/Disability/Veteran



THINK GREEN.®



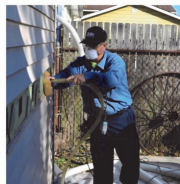
Mid-Ohio Regional
Planning Commission

CONTRACTORS WANTED

Call (614) 233-4173 Today

Want Guaranteed Pay?

Year Round Work? With No Sales!



MORPC is looking for contractors in the Franklin County area for home Weatherization and HVAC work.

We have been in business for over 30 years and can refer work to you on a regular basis.

There is even the possibility for free training.

If you are interested contact MORPC today!

MORPC does not discriminate on the basis of age, race, color, national origin, gender, sexual orientation, familial status, ancestry, military status, religion or disability in programs, services or in employment. Information on non-discrimination and related MORPC policies and procedures is available at www.morpc.org.

**Experienced
Masons
&
Laborers
Needed**

Weekly pay

Must be able to pass a drug test

Driver's license and reliable
transportation required

HH&M Construction
1612 Old Leonard Avenue
Columbus, OH
614-302-2610

HH&M is an equal opportunity employer



Call 614.522.9122 to

Get your Business
Noticed

ADVERTISE HERE

SUBSCRIBE

Get OhioMBE and
bid notices
delivered to your inbox!

Visit www.OhioMBE.com

bid opportunities

To post a bid notice, call 614-522-9122 or email news@ohiombe.com



LEGAL NOTICE

ENERGY CONSERVATION ASSESSMENT

Columbus City Schools is soliciting help with energy conservation assessment. A required pre-submittal meeting will take place in Conference Room 1 (Buildings and Grounds), 889 E. 17th Ave, Columbus OH 43211 on April 6th at 2:00 pm. Further information is available on the District's web site at <http://www.columbus.k12.oh.us/rfp>.



LEGAL NOTICE

OPERATION: FIX IT – ROOF UPGRADES FOR AVALON ELEMENTARY SCHOOL

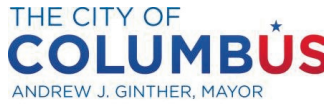
Sealed bids for the above-referenced project will be received by the BOARD OF EDUCATION, City School District of Columbus, Ohio, Office of Capital Improvements, 889 E. 17th Ave, Columbus OH 43211, until Friday, April 13, 2018 at 10:00 a.m. More information can be found on the District's web site at <http://www.columbus.k12.oh.us/rfp>. The plans and specifications are on file with Franklin Imaging.



LEGAL NOTICE

OPERATION: FIX IT – ROOF UPGRADES FOR MOLER ELEMENTARY SCHOOL

Sealed bids for the above-referenced project will be received by the BOARD OF EDUCATION, City School District of Columbus, Ohio, Office of Capital Improvements, 889 E. 17th Ave, Columbus OH 43211, until Friday, April 13, 2018 at 10:00 a.m. More information can be found on the District's web site at <http://www.columbus.k12.oh.us/rfp>. The plans and specifications are on file with Franklin Imaging.



DEPARTMENT OF DEVELOPMENT

The Department of Development is looking for diverse vendors and contractors who are licensed with the City of Columbus working in the following areas:

- **Graffiti Removal.** Contact Eric Voorhees (614-645-7934 or eavorhees@columbus.gov).
- **Grass Cutting and Solid Waste Removal.** Contact Mike Schwab (614- 645-7122 or mfschwab@columbus.gov).
- **Demolition and Asbestos Abatement.** Contact Mike Farrenkopf (614- 679-5873 or mlfarrenkopf@columbus.gov) or Seth Brehm (614-645-5659 or swhbrehm@columbus.gov).
- **Mowing, Property Maintenance, and Miscellaneous Services.** Contact Audrea Hickman (614-645-8907 or aehickman@columbus.gov).
- **Construction trades including: General Construction, Home Improvement, Electrical, HVAC, Plumbing, and Lead Abatement.** Contact Tim Tilton (614- 724-3009 or twilton@columbus.gov).
- **Lead Safe Columbus has funding to train contractors for the Lead Abatement and Renovation, Repair and Painting (RRP) Program.** Contact Erica Hudson (614- 645-6739 or ejhudson@columbus.gov).

To register for notifications on upcoming bid opportunities, please visit <http://vendors.columbus.gov/sites/public>.



TAM Construction Inc., welcomes MBE/WBE/DBE subcontractors

& material supplier bids for the following projects:

Barkcamp SP Campground Campsite Improvements, Belmont, Ohio

WATER DISTRIBUTION SYSTEM IMPROVEMENTS, Village of Glouster, Ohio

All plans may be reviewed at [6648 Hudnell Road, Athens OH 45701](http://6648HudnellRoad,AthensOH45701) or call our office at 740-592-5700.



Minority Planroom

OHBOC.org

bid opportunities

To post a bid notice, call 614-522-9122 or email news@ohiombe.com



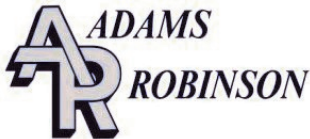
Columbus City Schools issues solicitations on a regular basis for goods & services related to food, construction, technology, curriculum, & transportation. Interested vendors should periodically check our website at <http://www.columbus.k12.oh.us/rfp>



LEGAL NOTICE

OPERATION: FIX IT – FIRE ALARM PACKAGE 3A – WEST BROAD ELEMENTARY SCHOOL, HIGHLAND ELEMENTARY SCHOOL, INDIAN SPRINGS ELEMENTARY SCHOOL

Sealed bids for the above-referenced project will be received by the BOARD OF EDUCATION, City School District of Columbus, Ohio, Office of Capital Improvements, 889 E. 17th Ave, Columbus OH 43211, until Friday, April 13, 2018 at 2:00 p.m. More information can be found on the District's web site at <http://www.columbus.k12.oh.us/rfp>. The plans and specifications are on file with Franklin Imaging.



BID NOTICE ADVERTISEMENT

Adams Robinson Enterprises, Inc. is seeking bid proposals and quotes from DBE MBE and WBE

subcontractors for the City of St. Marys, OH Water Treatment Plant Contract 3A project which bids on Thursday, April 5th, 2018 at 11:30 A.M. Plans may be viewed at Adams Robinson Enterprises, 2735 Needmore Rd., Dayton, OH 45414. Call (937) 274-5318 or email arco@adamsrobinson.com. Online at <http://files.adamsrobinson.com>, login: arco password: estimating; on file at City of St. Marys, Municipal Building, 101 E Spring Street, St. Marys, OH 45885 and Jones & Henry Engineers, Ltd., 431 Ohio Pike, Suite 305, Cincinnati, OH 45255.

Items of work to be subcontracted include, but are not limited to the following: Asphalt Paving, Reinforcing Steel, Precast Concrete, Erosion Control, Glass & Glazing, Drywall, Painting, Plumbing, Masonry, Electrical, Fence, HVAC, Roofing, Caulking, Sidewalks, Landscaping, Site Grading, Instrumentation, Doors & Windows, Excavation & Backfill, Clearing & Grubbing, Trucking & Hauling and Acoustical Ceiling.

Adams Robinson Enterprises, inc is willing to review any responsible quote and will negotiate terms, if appropriate. We will assist interested parties, when possible, in obtaining bonds, limits of credit and/or insurance.

Tom Jobe can be contacted for further information. Submit written proposals until 10:30 A.M. on Thursday, April 5th, 2018 to Adams Robinson Enterprises, 2735 Needmore Road, Dayton, OH 45414, Phone (937) 274-5318; Fax (937) 274-0836 or email arco@adamsrobinson.com.

**Get Bid Notices
Delivered to your inbox**

Visit www.OhioMBE.com and add your email address to our bid notice database.



REQUEST FOR QUOTES

Media Coverage for Air Quality Alert Services

DEADLINE: April 6, 2018

BACKGROUND:

The Mid-Ohio Regional Planning Commission (MORPC) issues daily air quality forecasts and notifies the public when ozone and particle pollution levels are considered to be unhealthy for sensitive groups of people. MORPC uses the national Air Quality Index (AQI) scale to inform the public about daily ozone and particle pollution levels. The AQI scale runs from 0 to 300 – the higher the AQI value, the greater the health concern. When levels reach above 100, air quality is considered to be Unhealthy for Sensitive Groups. MORPC issues an Air Quality Alert to the public when pollution levels reach 101 or higher.

SCOPE OF SERVICES:

MORPC is seeking a quote on a media campaign to help increase awareness of MORPC's Air Quality Alert service, increase subscribers to email notification database for Air Quality Alerts, educate the public about what to do when an alert has been forecasted and what sensitive groups (people with respiratory illnesses, seniors and children) should do to protect their health, and reduce individual contributions to air pollution. The media campaign will run from June 1 – August 31, 2018, with lead time to develop the campaign elements beginning in May.

See complete notice at www.OhioMBE.com/bid-opportunities

bid opportunities

To post a bid notice, call 614-522-9122 or email news@ohiombe.com



Kokosing Industrial, Inc. is preparing bids for the St. Marys Water Treatment Plant – Contract 3A, in St. Marys, Ohio which bids April 5, 2018. We are seeking quotes for any portion of the project listed that you are qualified to perform or provide supplies for which includes the following: Trucking, Asphalt Paving, Concrete Pavement, Fencing, Seeding, Reinforcing Steel, Caulking, Masonry, Roofing, Painting, Plumbing, and HVAC. Bidding documents can be examined at Kokosing Industrial, Inc., 6235 Westerville Rd., Westerville, OH 43081 or by emailing Sonja Nichols at snichols@kokosing.biz

Please have your quote to Steve Ehret by 12:00 PM April 4, 2018: e-mail snichols@kokosing.biz or Fax 614-212-5711.

“Kokosing Industrial is an equal opportunity employer.”



LEGAL NOTICE

OPERATION: FIX IT – ROOF UPGRADES FOR EAKIN ELEMENTARY SCHOOL

Sealed bids for the above-referenced project will be received by the BOARD OF EDUCATION, City School District of Columbus, Ohio, Office of Capital Improvements, 889 E. 17th Ave, Columbus OH 43211, until Friday, April 13, 2018 at 10:00 a.m. More information can be found on the District's web site at <http://www.columbus.k12.oh.us/rfp>. The plans and specifications are on file with Franklin Imaging.



LEGAL NOTICE

OPERATION: FIX IT – ROOF UPGRADES FOR WESTGATE ALTERNATIVE ELEMENTARY SCHOOL

Sealed bids for the above-referenced project will be received by the BOARD OF EDUCATION, City School District of Columbus, Ohio, Office of Capital Improvements, 889 E. 17th Ave, Columbus OH 43211, until Friday, April 13, 2018 at 10:00 a.m. More information can be found on the District's web site at <http://www.columbus.k12.oh.us/rfp>. The plans and specifications are on file with Franklin Imaging.

Looking for bid notices? Look for OhioMBE online!



www.facebook.com/ohiombe
www.facebook.com/bidnotices



www.twitter.com/ohiombe
www.twitter.com/bidnotices

#ohiombe
#bidnotices

WHY ISN'T
COLUMBUS
ONE OF YOUR CUSTOMERS?



Are you a WBE, MBE or DBE? Then we want to work with you. **The City of Columbus Office of Diversity and Inclusion** can help register your business with the city.

Visit our website or call
(614) 645-2203 for more information.

columbus.gov/odi

Updated Withholding Calculator Reflects Changes in New Tax Law

To help taxpayers, the IRS updated the special Withholding Calculator tool on IRS.gov to reflect changes in the Tax Cuts and Jobs Act passed in December.

With most employees seeing withholding changes in their paychecks, the IRS recommends taxpayers use the Withholding Calculator to do a “paycheck checkup.” This will help taxpayers ensure they are having the correct amount of income tax withheld from their paychecks.

Doing a checkup can help protect against having too little tax withheld and facing an unexpected tax bill or penalty at tax time in 2019. Some taxpayers might prefer to have less tax withheld up front and receive more in their paychecks, which would reduce their tax refund next year.

The IRS encourages everyone to check their withholding as soon as possible, but it’s especially important for these people to use the Withholding Calculator to make sure they have the right amount of tax withheld:

- Two-income families
- People with two or more jobs at the same time or who only work for part of the year
- People who claim credits such as the Child Tax Credit
- People who claim older dependents, including children age 17 or over.
- People who itemized deductions in 2017
- People with high incomes and more complex tax returns
- People with large tax refunds or large tax bills for 2017

Remember, the Withholding Calculator does not ask the user for personally identifiable information, such as name, social security number, address, or bank account numbers. The IRS does not save or record the information the taxpayer enters in the calculator.



OhioMBE can announce your next business event, employment notice or news item in an exclusive email blast.
We will also post it on our Facebook and Twitter pages.

news@ohiombe.com | 614-522-9122

Save the Date

2018

Ohio

Awards

October 24, 2018

Recognizing Ohio’s Top MBEs, FBEs and their advocates.

 **BENSON GROUP, LLC**
Workforce Training • Professional Recruitment • Supplier Diversity


101 N. 7th Street • Louisville, KY 40202
Cell: 502.767.6878
Fax: 502.415.7413

abenson@bensongroupllc.com
www.bensongroupllc.com

Alan D. Benson, MBA, MPA
President




VASSCO PLUMBING & EXCAVATION
COMMERCIAL * RESIDENTIAL
WATER * SEWER * GAS
REPAIR & INSTALLATION
CONSTRUCTION SITE WORK
HOT & COLD WATERLINE TAPPING
OFFICE: 614.725.1410 * MOBILE: 614.629.4692
CERTIFIED MBE & LEDE

 *A brand for a company is like a reputation for a person. You earn reputation by trying to do hard things well.*

- Jeff Bezos

OhioMBE Certification 101 at the WBC

Make a resolution to get your business certified in 2018!

There are several reasons why you should get your business certified:

1. Some entities have purchasing goals. Only certified businesses can participate.
2. Certification adds legitimacy to your business. You have gone through a process that has determined that your business is owned and controlled by a minority, woman or disadvantaged business.
3. Certification can afford you loan and bonding opportunities. The State of Ohio has loan and bonding programs specifically for certified minority owned businesses.
4. Certification can be a marketing tool for your business. You can add your certifications to your marketing materials, business cards, website, etc. Many consumers like doing business with veteran, minority or woman owned businesses.
5. Certification can be used in the private sector. Many companies don't have a certifying program but in an effort to have supplier diversity, will accept the certifications from some governmental agencies.



Class dates are online at www.OhioMBE.eventbee.com

Advocate from page 3

ues to forge relationships and encourage supplier diversity throughout the transit industry. Quincy has averaged a 20% minority business participation rate during his tenure at COTA and desires to do so much more.

Since being at COTA, Quincy has been introduced to an organization called the Conference of Minority Transportation Officials (COMTO). COMTO is a non-profit organization whose mission is to ensure a level playing field and maximum participation in the transportation industry for minority individuals, businesses and communities of color through advocacy, information sharing, training, education and professional development. Quincy has held a couple of local board positions with COMTO Columbus and was recently appointed National Chairman of Membership for the national organization. Quincy is responsible for membership recruitment and retention for COMTO's thirty-nine (39) chapters throughout the United States.

Quincy has immersed himself into Supplier Diversity and Diversity and Inclusion as a whole. He finds reward in giving back to his community and helping others become successful in what they love. When Quincy is not fighting for business equality, he enjoys his wife of 15 years, Melinda, and his teenage daughter, Sydney, and best furry friend, Argo.

Looking for the paper copy of OhioMBE?

Not only are we online, you can find OhioMBE at the following locations. OhioMBE is published on the 1st and 15th of each month.

Akron

- Akron Urban League

Cleveland

- Cleveland Urban League
- Cleveland Women's Business Center

Columbus:

- Driving Park Library
- M & M Chicken
- Livingston Ave. Library
- M.L.K. Library
- Woodland Y.M.C.A.
- Woodland Christian Church
- Mt. Vernon AME Church
- A Cut Above The Rest Barber Shop

- Creole Kitchen
- OSU Black Extension Center
- Mt Vernon AME Church
- Shiloh Baptist Church
- Second Baptist Church
- Lincoln Café
- Linden Library
- COWIC
- City of Columbus ODI
- Women's Business Center
- ECDI
- Increase CDC
- Mt. Hermon Baptist Church
- Corinthian Missionary Baptist Church
- Mt. Olivet Baptist Church
- Destiny Center
- Columbus Main Library

Dayton

- City of Dayton - Human Relations Commission

If you would like OhioMBE distributed at your business, please email us at news@OhioMBE.com

www.ohiombe.com

Ohio Diversity Network

Get a weekly email from OhioDiversityNetwork.com
notifying you of upcoming events. Sign up online!

Wednesday, April 4, 2018 at 12:00pm
[Ohio MLK Memorial Event](#) - Columbus

Monday, April 9, 2018 at 6:30pm
[Columbus Library: Grants for Nonprofits](#) - Columbus

Monday, April 9, 2018 at 7:00pm
[Columbus Branch NAACP – General Membership Meeting](#) - Columbus

Tuesday, April 10, 2018 at 12:00am
[ODOT – Civil Rights Symposium](#) - Columbus

Tuesday, April 10, 2018 at 6:30pm
[Columbus Library – Starting a Small Business](#) - Columbus

Wednesday, April 11, 2018 at 6:30pm
[Columbus Library – Grants for Individuals](#) - Columbus

Tuesday, April 17, 2018 at 6:30pm
[Columbus Library: Market Research for Entrepreneurs](#) - Columbus

Wednesday, April 18, 2018 at 11:30am
[ECDI: CAPITAL FOR CONSTRUCTION: ACCURATELY ESTIMATING FOR A PROFITABLE JOB](#) - Columbus

Thursday, April 19, 2018 at 1:00pm
[OhioMBE Procurement Fair](#) - Cleveland

Saturday, April 21, 2018 at 2:01am
[Certification 101 at the WBC](#) - Columbus

Saturday, April 21, 2018 at 6:00pm
[Impact Gala](#) - Columbus

Tuesday, April 24, 2018 at 6:30pm
[Columbus Library: Reaching Your Customers: Turning Research into Strategy](#) - Columbus

Wednesday, April 25, 2018 at 9:30am
[Columbus Library – Grants for Nonprofits](#) - Columbus

Thursday, April 26, 2018 at 9:30am
[Columbus Library – Grants for Individuals](#) - Columbus



Hosting a business event?

Did you know you can
post it on
OhioDiversityNetwork.com

Email: news@ohiombe.com
for login information

*OhioDiversityNetwork.com is
sponsored by:*

THE CITY OF
COLUMBUS
ANDREW J. GINTHER, MAYOR

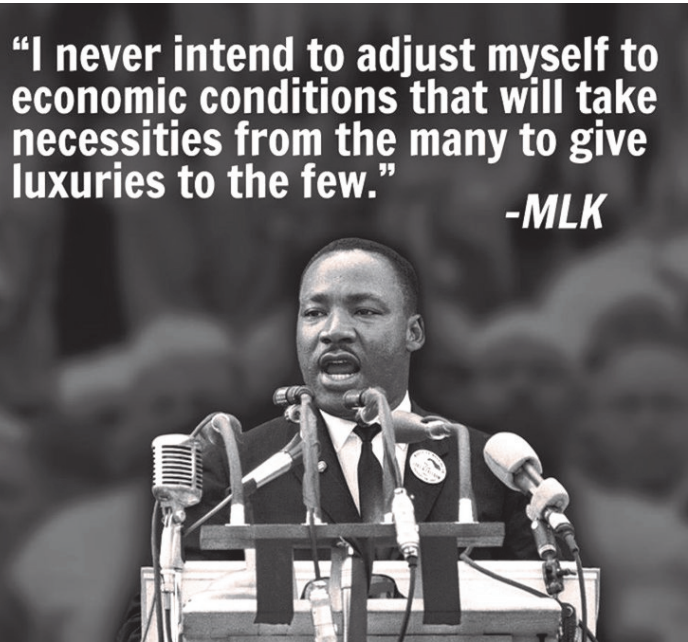
OFFICE OF DIVERSITY
AND INCLUSION

OhioDiversityNetwork.com

ECDI: Capital for Construction



ECDI Capital for Construction Class - Participants of the March 21 Contract Killer Provisions Class learned valuable information to help grow their construction companies. The next class is April 18. It will discuss estimating. For more information, contact Jesse Mark at JMark@ecd.org



OhioMBE from page 1

“We are excited to partner with ECDI to provide access to business opportunities,” said OhioMBE publisher Ronda Watson Barber. “Participants of the OhioMBE Procurement Fair travel across the state to Columbus to attend. We have decided to visit a host of cities to continue our efforts.”

To register for the April 19 event visit OhioMBE.eventbee.com

Organizations confirm participation on a daily basis. Check our social media sites for updates.

Business Terms You Should Know:

Material Goods – normally raw or processed materials such as coal or steel that will become part of the purchaser’s end product.



ohiombe.com



Sabra Kershaw elected Chair of Women's Business Center of Ohio

Sabra Kershaw has over 25 years' experience in banking. She currently is a Vice President, Business Development and Banking Center Manager with WesBanco Bank. In this role, she is responsible for managing a staff of five and leading the business banking development efforts for the office.

"It's exciting to chair the WBC advisory board and work with a group of dynamic women," she said. "My goal as chair is to increase awareness of the Women's Business Center as it assists women in starting and growing businesses. I also want to establish and strengthen partnerships with other women organizations.

Mrs. Kershaw is certified in business banking, and manages a portfolio of \$60MM in loans and \$40MM in deposits. She has been recognized for top sales production.

Sabra is committed to serving her community. She currently serves as Chair of the Women's Business Center of Ohio, Board member of the Columbus Africentric Early College, In Christie's Shoes and Powell Area Chamber of Commerce.

In her spare time Sabra enjoys spending time with her husband Eric and son Eric Jr.



**Need to meet your EDGE/MBE or
Good Faith Contracting Efforts?**

**When you need EDGE or MBE
participants, The 912 Group and
OhioMBE can help.**

**Place your legal ad or bid notice in
OhioMBE and our other media outlets.**

**news@ohiombbe.com
614-522-9122**



SHARE YOUR STORY

Got some business news to share? Send it
to news@ohiombbe.com.

It may appear in an upcoming
issue of OhioFBE or OhioMBE.