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Advocating, Informing and Promoting Small & Minority Owned Businesses

Former NFL player Shawn Harper to keynote the 2019 OhioMBE Awards

Shawn Harper is a former NFL player, a successful businessman, and a premier inspirational and motivational speaker. He is, changing lives and minds for the better through his dynamic, upbeat and exhilarating interactive training sessions, seminars and workshops. Shawn will keynote the 2019 OhioMBE Awards on Oct. 24 at the Columbus Zoo & Aquarium.

Shawn's parents divorced by the time he was eight years old. Shawn had several documented learning disabilities which caused him to fear academics and suffer low grades. This contributed to an unhealthy self-image and a poor outlook on life. He turned to gangs, violence and drugs in order to gain acceptance from his peers.

In his senior year, even though Shawn's grades were poor, he was "discovered" playing high school football and given an opportunity to enter junior college. With hard work and determination, Shawn was invited to transfer to Indiana University to continue his studies and his game. Finally, his grandest dreams came true when he was drafted to the NFL as the third pick in the fourth round for the Rams.



Shawn was on top of the world, enjoying all the fruits of his labor—the fame, the fortune, the prestige—until his foundation crumbled under him after a major injury. At this lowest point in his life, he turned to God and asked Jesus into his life—he hasn't been the same since! The Lord even restored him to football; he went on to play with two more NFL teams and had several seasons with NFL Europe.

Shawn has a unique ability to address all types
See Harper on page 11

The OhioMBE Awards 2019 Honorees

The following will be recognized for their work at the 2019 OhioMBE Awards:

- **Frank W. Watson Advocacy Award** – Marleise Wicker, Franklin County Board of Commissioners; Lynnette Stephens, Ohio Department of Transportation; Terry Bolden, Ohio Department of Transportation
- **Publisher's Award** – Joy Bivens, Franklin County Job & Family Services

See Honorees on page 7

Register to **VOTE**

Media's responsibility is to challenge government

Inside this issue:

Page 2:
Congresswoman Beatty brings \$7 million to Central Ohio

Page 3:
Questions to ask those running for public office

Page 4:
EmployOhio

Page 5:
Bid Opportunities

Page 10:
Ohio Diversity Network

Page 11:
Why your business should be certified.

Beatty Highlights \$7 Million+ Headed to Central Ohio

Ohio's Third Congressional District has received more than \$34 million in federal funds this month alone.

The U.S. Department of Health and Human Services (HHS) and the U.S. Department of Housing and Urban Development (HUD) recently awarded grants totaling more than \$7 million to Ohio's Third Congressional District. U.S. Congresswoman Joyce Beatty (OH-03) issued the following statement in response:

"These announcements are welcome news for my constituents. Funds will be used to invest in Columbus' Southside, assist homeless youth, improve social services for our most vulnerable neighbors, and ensure safe, lead-free housing for children. As a supporter of these HUD and HHS initiatives, I promise to continue to advocate in Congress for the resources needed for both federal agencies to carry out their important work in the community."

Specifically, HUD gave the City of Columbus \$5.6 million to identify and eliminate lead-based hazards for low-income families with children under the age of six. HHS allotted over \$900,000 to The Ohio State University to fuel groundbreaking medical research and a \$400,000 grant to better coordinate the delivery of social services for at-risk Central Ohioans. HHS also announced \$800,000 in funds to stimulate job growth in Columbus' Southside and \$200,000 to support homeless youth and runaways.

Throughout Beatty's time in Congress, she has been a stalwart champion of HHS, as well as HUD, and has worked across the aisle to increase funding for young people and families who do not know where they will sleep at night. To date, Beatty has secured \$40 million for the Family Unification Program—a national initiative to prevent family separation due to homelessness among foster care aging-out youth—and another \$6.07 million for the City of Columbus's Community Shelter Board to tackle area youth homelessness.



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OhioMBE welcomes letters to the editor from readers. Typed letters of 200 words or less are preferred; all might be edited. Each letter must include name, home address and daytime phone number. Some letters may appear on our website.

The 912 Group is an Ohio certified Minority Owned and EDGE business. The 912 Group is a certified FBE with the City of Columbus.

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Operated by The Ohio Business Development Center



Questions to ask those seeking elected office

1. What have you done for Black-owned & minority businesses during your career?
2. What do you promise to do for Black-owned & minority businesses if elected?
3. What Black-owned & minority business do you regularly purchase products or services from?
4. Why should Black-owned & minority business owners vote for you?
5. How important is Black-owned & minority business development to the overall Ohio economy?
6. Are minority business set-asides and goals in city/county/state government still important and why?
7. What can the city/county/state do to improve its purchasing with minority businesses?
8. What should minority owned businesses do to get city/county/state contracts?
9. Is there anything else, aside from contracting that the city/county/state can do to assist MBE's?
10. Who are the major contributors to your campaign?

Networking Tip!

Remembering names can be a nightmare, especially when you have met someone multiple times! I am going to show you how to never forget a



name again. Researchers from Emory University attempted to improve people's name retention and recall over three sessions. In the first session, each participant took a face recall test to establish their baseline ability. In the following sessions, each participant was taught a memory strategy. After only a month, the participants significantly improved their recall ability, some up to 69 percent!

Here's what they learned. Attach a visual cue to a unique facial or body feature. This memory strategy comes from the EON-Mem (Ecologically Oriented Neurorehabilitation of Memory) program. Here is an example: This is my friend Lacy. If I met her at a party, I would think her hair looks just like an Ace with the pointed A top. Ace = L-Ace-Y (

Source: <http://bit.ly/2IYp66X>)

Celebrate Manufacturing Day and Discover Federal Resources to:

- Access Data
- Find New Buyers
- Finance Deals
- Reduce Nonpayment Risk



Join the SBA in celebrating Manufacturing Day for a virtual roundtable with accomplished small business manufacturers. Hear their secrets to success, including how to tap into valuable government resources to help grow your company's international sales.

This **no-cost webinar** will feature U.S. manufacturers explaining their successful experiences working with multiple government agencies to boost their export sales. Webinar registrants will be able to ask questions via a webinar chat feature.

Register at <http://bit.ly/2mZjJWh> for this special webinar "**Celebrating Manufacturers and the Resources They Use for Growing Global Sales**"

Contact Stephen.Maroon@exim.gov with questions.

Nominate a business for an OhioMBE Award



Nominations are open for the 2019 OhioMBE Awards, hosted by the Columbus Zoo & Aquarium

The OhioMBE Awards recognize Ohio's Top MBE, FBE, Veteran and Family Businesses. The October 24 luncheon also presents scholarships to the Frank W. Watson Scholars.

The OhioMBE Awards are sponsored by Waste Management, City of Columbus Office of Diversity & Inclusion, City of Columbus Dept. of Development, Wesbanco Bank, telhio Credit Union and Columbus Crew SC.

Nominate a business here: <https://ohiombeawards.com/nominate-a-business/>

The nomination deadline is October 5.



There's no such thing as a vote that doesn't matter. — President Barack Obama



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Columbus City Schools issues solicitations on a regular basis for goods & services related to food, construction, technology, curriculum, & transportation. Interested vendors should periodically check our website at <http://www.columbus.k12.oh.us/rfp>



LEGAL NOTICE

REQUEST FOR QUALIFICATIONS FOR DESIGN-BUILD SERVICES

The Columbus City School District announces a Request for Qualifications for the following projects: HVAC & Interior Improvement in "Design-Build Delivery Model". The work will consist of one Design-Build contract consisting of CCS Project No.19011 – Package No.II – North HS. The scope of work includes, but is not limited to, HVAC replacement, electrical and lighting upgrades, auditorium upgrades, miscellaneous interior upgrades, and site improvements project. Criteria services for the project will be provided by Schooley Caldwell Associates.

An Informational meeting covering the projects will be held on Tuesday, September 24, 2019 at 2:00 PM at the Capital Improvements Office located at 889 E. 17th Avenue, Columbus OH 43211 – Conference Room No.4.

Submittals will be evaluated pursuant to ORC Chapter 153, including relevant past work of prospective firm(s), professional and other applicable consultants, quality control, response to CCS Community Inclusion Policy (Local Economically Disadvantaged Enterprise goal is 20% participation) and location of the primary firm relative to project location. More information can be found at <http://www.columbus.k12.oh.us/rfp> Responding firms are to submit three (3) hard copies and one electronic copy (in pdf format) of their qualifications on the OFCC F110-330 Statement of Qualifications Form (most recent version can be downloaded at <http://ofcc.ohio.gov/Documents/Forms>) to Capital Improvements, Columbus City Schools, 889 E.17th Ave., Columbus OH 43211.

Part 1 is limited to 30 pages. EDGE requirements do not apply to this RFQ. Deadline for submissions is Tuesday, October 15, 2019 by 2:00 PM.

The Board of Education reserves the right to reject any or all proposals. Prevailing wage Rates do not apply to this project. Direct questions to Steve Munger at smunger@schooleycaldwell.com.

THE CITY OF COLUMBUS

ANDREW J. GINTHER, MAYOR

DEPARTMENT OF DEVELOPMENT

The Department of Development has contracting opportunities in the below areas. Please reach out for more information and bidding requirements.

- Graffiti Removal and Arborist Services. Contact Eric Voorhees (614-645-7934 or eavorhees@columbus.gov).
- Grass Cutting and Solid Waste Removal. Contact Mike Schwab (614-645-7122 or mfschwab@columbus.gov).
- Demolition and Asbestos Abatement. Contact Mike Farrenkopf (614- 679-5873 or mifarrenkopf@columbus.gov) or Seth Brehm (614-645-5659 or swhbrehm@columbus.gov).
- Property Maintenance and Miscellaneous Services in November 2019. Contact Audrea Hickman (614-645-8907 or aehickman@columbus.gov).
- Construction trades including: General Construction, Home Improvement, Electrical, HVAC, and Plumbing. Contact Tim Tilton (614- 724-3009 or twilton@columbus.gov).
- Lead abatement. Contact Erica Hudson (614- 645-6739 or ejhudson@columbus.gov).

To register for notifications on upcoming bid opportunities, please visit <http://vendors.columbus.gov/sites/public>.

Get Bid Notices Delivered to your inbox

1. Visit www.OhioMBE.com
2. Click on the Advertise link
3. Add your email address
4. Select your desired list



bid opportunities

To post a bid notice, call 614-522-9122 or email news@ohiombe.com



INVITATION FOR BIDS

Sealed bid proposals will be received by the Akron Metropolitan Housing Authority at 100 West Cedar Street, Akron, Ohio 44307 until 2:00 p.m. local time on WEDNESDAY, OCTOBER 16, 2019 at which time and place all

bids will be publicly opened and read aloud for:

FIRE DAMAGE REHABILITATION AND RELATED WORK at
1336-1342 DOTY DRIVE, AKRON, OHIO 44306

Specifications can be purchased at SE Blueprint, Inc. located at 520 South Main Street, Suite 2411, Akron, Ohio 44311 (330) 376-1689. Please email (akron@seblueprint.com) or call with quantity requests and notice will be provided when documents are available for pick-up.

An email link for the above mentioned specifications is available at the Subcontractors Association NEO, 637 Vernon Odom Blvd., Akron, Ohio; Akron Urban League, Minority Business Assistance Center, 440 Vernon Odom Blvd., Akron, Ohio; the Builders Exchange of Canton, 5080 Aultman Rd., North Canton, Ohio; Builders Exchange of Cleveland, 9555 Rockside Road, Suite 300, Cleveland, Ohio; and the Ohio Construction News, 7261 Engle Road, Suite 304, Cleveland, Ohio. A list of plan holders can be obtained from SE Blueprint's website [@www.seblueprint.com](http://www.seblueprint.com)

A Pre-Bid Conference will be held by the Housing Authority at the AMHA Administration Building, 100 West Cedar Street, Akron, Ohio 44307, on TUESDAY, OCTOBER 1, 2019 at 2:00 P.M

View complete bid notice at <https://ohiombe.com/archives/13237>



Attention Certified DBE/MBE/
WBE"

Kokosing Industrial, Inc. is preparing bids for the City of Tiffin LTCP WPCC Upgrades project in Tiffin, Ohio which bids October 10, 2019. We are seeking quotes for any portion of the project listed that you are qualified to perform or provide supplies for which includes the following: Demolition, Concrete Repair, Reinforcement Bars, Cast-in-Place Concrete, Hollow Core Planks, Unit Masonry, Misc. Metals, Metal Railings, Access Hatches, Roofing, Waterproofing, Insulation, Joint Sealants, Overhead Coiling Doors, Glazing, Painting, High-Performance Coatings, Fire Suppression, Plumbing, HVAC, Electrical, Dewatering, Fencing, Bypass Pumping, Cranes and Hoists, Instrumentation and Controls. Bidding documents can be examined online by emailing Sonja Nichols at snichols@kokosing.biz for the link. Please have your quote to Kyle Kuhlman by 12:00 PM October 9, 2019: e-mail snichols@kokosing.biz or Fax 614-212-5711.

"Kokosing Industrial is an equal opportunity employer."



COLUMBUS
REGIONAL AIRPORT AUTHORITY

REQUEST FOR STATEMENTS OF QUALIFICATIONS FOR DESIGN SERVICES FOR RUNWAY 5R-23L REHABILITATION AND MODIFICATION OF STANDARDS (MOS) IMPROVEMENTS PHASE 2B AT RICKENBACKER INTERNATIONAL AIRPORT FOR THE COLUMBUS REGIONAL AIRPORT AUTHORITY

The Columbus Regional Airport Authority values diversity and inclusion and the impact small and minority-owned firms have on the Central Ohio economy. The Columbus Regional Airport Authority invites you to access the following link: <https://columbusairports.com/doing-business-with-us/solicitation-opportunities> to sign-up for RSS feeds to automatically receive notifications of new bid opportunities and results.

Email BusinessDiversity@ColumbusAirports.com for questions about the Diversity Programs at Columbus Regional Airport Authority.

OhioMBE.com/bid-opportunities

Support
Black Businesses

bid opportunities

To post a bid notice, call 614-522-9122 or email news@ohiombe.com



DATE OF ISSUE: September 25, 2019
DEADLINE: October 4, 2019



"Attention Certified DBE/MBE/WBE"

BACKGROUND:

Consulting for an Intake/Outbound call center team of four.

SCOPE OF SERVICES:

Consulting services on how to support, inspire and encourage team building; and how to deal with change within an organization.

DELIVERABLES:

Time required for the scope of services
Tools used to achieve scope of services
Explanation of measurable outcomes after scope of services is completed

BUDGET:

N/A

SUBMISSION INSTRUCTIONS:

To be considered quotes must be in either printed, emailed or PDF (jump drive or CD) format. Quotes will be received by MORPC until 5:00p.m. (EDT) October 5, 2019.

Submit Quotes to:

Mid-Ohio Regional Planning Commission
Attn: Robert Williams
111 Liberty St. Suite 100
Columbus, OH 43215
rwilliams@morpc.org

Kokosing Industrial, Inc. is preparing bids for the City of Lancaster 5th Ave/6th Ave/Forest Rose Sewer Separation project in Lancaster, Ohio which bids October 4, 2019. We are seeking quotes for any portion of the project listed that you are qualified to perform or provide supplies for which includes the following: Demolition, Trenching, Flexible Paving, Jack & Bore, Maintenance of Traffic, Pavement Markings, Concrete Curb & Sidewalk, Trucking, Seeding, and Preconstruction Video. Bidding documents can be examined online by emailing Sonja Nichols at snichols@kokosing.biz for the link. Please have your quote to Chad Lampe by 12:00 PM October 3, 2019: e-mail snichols@kokosing.biz or Fax 614-212-5711.

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Honorees from page 1

- **Women's Health Advocate Award** – Dr. Janae Davis, Licking Memorial Hospital
- **Media Legends Award** – Jerry Revish
- **Hall of Fame** – Bobbie Bell Barthlomew, State of Ohio and Damita Brown, City of Columbus

The OhioMBE Awards are hosted by The Columbus Zoo & Aquarium. It is sponsored by: Waste Management, Ohio Business Development Center, Columbus Regional Airport Authority, City of Columbus Department of Development, City of Columbus Office of Diversity & Inclusion, telhio Credit Union, Wesbanco Bank and the Columbus Crew SC.

Tickets are available online at OhioMBEAwards.com

www.OhioMBE.com



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Cathy@hhmohio.com

bid opportunities

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INVITATION FOR BIDS

Separate sealed bid proposals for each Bid Package listed below will be received by the Akron Metropolitan Housing Authority at 100 West Cedar Street, Akron, Ohio 44307 until 2:00 p.m. local time on THURSDAY, OCTOBER 24, 2019 at which time and place all bids will be publicly opened and read aloud for:

LAWN CARE MAINTENANCE SERVICES, LANDSCAPE ENHANCEMENTS AND RELATED WORK at VARIOUS AMHA LIPH LOCATIONS WITHIN SUMMIT COUNTY, OHIO

- Bid Package #1 – James E. Alpeter, Allen Dickson, Wooster Storage, Van Buren Homes, Crimson Terrace, Harding Avenue Apartments
- Bid Package #2 – William E. Fowler, 681 Payne Avenue, Bon Sue, Saferstein Towers 1, Saferstein Towers 2
- Bid Package #3 – Paul E. Belcher North & South, Buchtel House, Cotter House, Fred W. Nimmer Place, 1576-1578 Brittain Road, Kimlyn Circle
- Bid Package #4 – Dorothy Jackson Terrace, Summit Lake & Lakeshore Apartments, Roulhac Circle, Reach Opportunity Center, Crosier Street Duplexes, 320-322 W South Street, 989-991 Penn Avenue
- Bid Package #5 – Colonial Hills, 795 Patterson Avenue, Valley View
- Bid Package #6 – Honey Locust, Lobello Lane, Maplewood Gardens, Maplewood Villa, Ray C. Sutliff I, Stephanie Keys, Vacant Lot adjacent to Stephanie Keys
- Bid Package #7 – Pinewood Gardens
- Bid Package #8 – Scattered Site Cluster, Mohawk, Joy Park, Willow Run, Jenkins Annex, AMHA Service Center, Spicer
- Bid Package #9 – LIPH Vacant Lots
- Bid Package #10 – Vacant Scattered Site Houses, Reasonable Accommodation (RA) Units

Bidders may bid on as many or as few of the bid packages as desired. Separate contracts will be awarded for each bid package.

Specifications can be purchased at SE Blueprint, Inc. located at 520 South Main Street, Suite 2411, Akron, Ohio 44311 (330) 376-1689. Please email (akron@seblueprint.com) or call with quantity requests and notice will be provided when documents are available for pick-up.

A Pre-Bid Conference will be held by the Housing Authority at the AMHA Administration Building, 100 West Cedar Street, Akron, Ohio 44307, on WEDNESDAY, OCTOBER 9, 2019 at 2:00 P.M.

View complete bid notice at <https://ohiombe.com/archives/13277>



INVITATION FOR BIDS

Separate sealed bid proposals for each Bid Package listed below will be received by the Akron Metropolitan Housing Authority at 100 West Cedar Street, Akron, Ohio 44307 until 2:00 p.m. local time on THURSDAY, OCTOBER 24, 2019 at which time and place all bids will be publicly opened and read aloud for: LAWN CARE MAINTENANCE SERVICES, LANDSCAPE ENHANCEMENTS AND RELATED WORK at VARIOUS AMHA LHA and TAX CREDIT LOCATIONS WITHIN SUMMIT COUNTY, OHIO

- Bid Package #11 – LHA Vacant Lots, Cascade Village Vacant Lots
- Bid Package #12 – 691 Copley Road, Darrow Road, Thornton Terrace, Hilltop House, Washington Square, 277 & 2794 th St
- Bid Package #13 – Eastland Woods
- Bid Package #14 – Wilbeth Arlington Homes
- Bid Package #15 – Edgewood Village, Phases I, II/III, IV, V

Bidders may bid on as many or as few of the bid packages as desired.

Separate contracts will be awarded for each bid package. Specifications can be purchased at SE Blueprint, Inc. located at 520 South Main Street, Suite 2411, Akron, Ohio 44311 (330) 376-1689. Please email (akron@seblueprint.com) or call with quantity requests and notice will be provided when documents are available for pick-up.

An email link for the above mentioned specifications is available at the Subcontractors Association NEO, 637 Vernon Odom Blvd., Akron, Ohio; Akron Urban League, Minority Business Assistance Center, 440 Vernon Odom Blvd., Akron, Ohio; the Builders Exchange of Canton, 5080 Aultman Rd., North Canton, Ohio; Builders Exchange of Cleveland, 9555 Rockside Road, Suite 300, Cleveland, Ohio; and the Ohio Construction News, 7261 Engle Road, Suite 304, Cleveland, Ohio. A list of plan holders can be obtained from SE Blueprint's website @ www.seblueprint.com

A Pre-Bid Conference will be held by the Housing Authority at the AMHA Administration Building, 100 West Cedar Street, Akron, Ohio 44307, on WEDNESDAY, OCTOBER 9, 2019 at 2:00 P.M.

View complete bid notice at <https://ohiombe.com/archives/13274>

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First Amendment:

Congress shall make no law respecting an establishment of religion, or prohibiting the free exercise thereof; or abridging the freedom of speech, or of the press; or the right of the people peaceably to assemble, and to petition the Government for a redress of grievances.

www.OhioMBE.com

Register to VOTE!

Ohio Diversity Network

Get a weekly email from OhioDiversityNetwork.com
notifying you of upcoming events. Sign up online!

Tuesday, October 1, 2019 at 12:00am
City of Columbus Small Business Conference & Expo
Columbus

Wednesday, October 2, 2019 at 5:30pm
SBDC- B.A.S.E.- Basis of a Successful Enterprise
Columbus

Wednesday, October 2, 2019 at 5:30pm
SBDC- Funding Your Business
Columbus

Wednesday, October 2, 2019 at 6:00pm
SBDC- Market Your Way to Success
Columbus

Thursday, October 3, 2019 at 5:30pm
SBDC- B.A.S.E.- Basis of a Successful Enterprise
Columbus

Saturday, October 5, 2019 at 10:30am
Certification Saturday
Columbus

Tuesday, October 8, 2019 at 4:00pm
SBDC- Accelerate Columbus: Business Start-Up Workshop
Columbus

Tuesday, October 8, 2019 at 4:30pm
OBDC-How to Read The Dodge Report
Columbus

Thursday, October 10, 2019 at 4:30pm
OBDC-How to Read The Dodge Report
Columbus

Tuesday, October 15, 2019 at 6:00pm
SBDC- Write Bids that Win Contracts
Columbus

Wednesday, October 16, 2019 at 5:30pm
SBDC- B.A.S.E.- Basis of a Successful Enterprise.
Columbus



Hosting a business event?

Did you know you can
post it on
OhioDiversityNetwork.com

Email: news@ohiombe.com
for login information

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sponsored by:*

THE CITY OF
COLUMBUS
ANDREW J. GINTHER, MAYOR

OFFICE OF DIVERSITY
AND INCLUSION



#bidnotices

Why you should get your business certified?

There are several reasons why you should get your business certified:

1. Some entities have purchasing goals. Only certified businesses can participate.
2. Certification adds legitimacy to your business. You have gone through a process that has determined that your business is owned and controlled by a minority, woman or disadvantaged business.
3. Certification can afford your loan and bonding opportunities. The State of Ohio has loan and bonding programs specifically for certified minority owned businesses.
4. Certification can be a marketing tool for your business. You can add your certifications to your marketing materials, business cards, website, etc. Many consumers like doing business with a veteran, minority or woman owned businesses.
5. Certification can be used in the private sector. Many companies don't have a certifying program but in an effort to have supplier diversity, will accept the certifications from some governmental agencies.



Attend a class at the City of Columbus Planroom, operated by OBDC and learn how. Register at OHBDC.eventbrite.com
 Class dates: Oct. 5 or, Oct. 19



Estella Blake
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 CDLP Specialist
 Columbus, Ohio
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 Email: KnowYourRights@blestbiz.com
 Website: eblake.WeAreLegalShield.com



WHY ISN'T
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 ONE OF YOUR CUSTOMERS?

Are you a WBE, MBE or DBE? Then we want to work with you. **The City of Columbus Office of Diversity and Inclusion** can help register your business with the city.

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columbus.gov/odi

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Harper from page 1

#bidnotices

of groups and transcend all social, environmental and economic barriers.

Tickets to the OhioMBE Awards are available online at OhioMBEAwards.com

Show your support for Ohio's MWBEs, Family & Veteran Businesses

OCTOBER 24 - 11 AM TO 1 PM

Ohio 2019 AWARDS

HOSTED BY THE COLUMBUS ZOO & AQUARIUM

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DEPARTMENT OF
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OhioMBEAwards.com