**Ohio's Largest Black-owned Business Newspaper** 

FREE



# November 1, 2020

Published by The 912 Group, Itd.

Ronda Watson Barber—Publisher/Editor-in-Chief

Volume 11—No. 16

Advocating, Informing and Promoting Small & Minority Owned Businesses since 2009

# OhioMBE Virtual Awards honors excellence in business and advocacy

The 6th annual OhioMBE Awards was held on online Oct. 28. It was followed by a virtual small business conference.

The following were recognized for their efforts to improve the small and Blackowned business community:

- Legislator of the Year—House Minority Leader, Emilia Strong Sykes
- Economic Empowerment Award—Ohio Bankers League, The City of Columbus Office of Diversity and Inclusion and Park National Bank
- Frank W. Watson Advocacy Award

  —Attorney Ambrose Moses, III and
  Business Specialist Jill Nagy-Reynolds
- Publisher's Award—Franklin County Administrator Kenneth N. Wilson and Columbus City School Board Member James Ragland
- Legends Award—Cornelius Green and Dennis Hopson
- Top MBE—Carol Coleman Crane (Team Towing & Service); Jimmy Mitchell
   (J. Mitchell's Spices & Sauces; Bill Balderaz (Futurety)
- Top FBE—Jessica East (Noir Marketing and PR); Yolanda Shelton
   (Allegiance Insurance Group); Vanessa King (Queen Nefertiti Productions
- Top Veteran—Dr. Brent Oberholtzer (Org-ology); Serbennia Davis (SerbSewn Fashions)

The 2020 OhioMBE Awards were hosted by the City of Columbus Department of Development, Franklin County Job & Family Services, Franklin County Justice Policy & Programs; Wesbanco Bank, Ohio Business Development Center, HH&M Masonry and the Franklin County Board of Commissioners.



Media's responsibility is to challenge government

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OhioMBE welcomes letters to the editor from readers. Typed letters of 350 words or less are preferred. Each letter must include name, home address and daytime phone number. Some letters may appear on our website.



# SWACO OFFERS FREE ELECTION YARD SIGN RECYCLING EVENT TO ALL FRANKLIN COUNTY RESIDENTS

Columbus, Ohio – November 2 – On Saturday, November 7, SWACO, with support from the Franklin County Board of Commissioners and city of Columbus, will hold a collection and recycling event for election yard signs at the Bill McDonald Athletic Complex in North Columbus. The event is free and open to any resident or campaign in Franklin County.

All paper and plastic signs, including coroplast, and metal sign stands will be accepted free-of-charge. Materials collected will be recycled.

WHAT:

**Election Yard Sign Recycling Event** 

WHEN:

Saturday, November 7, 2020 8 am to 12 noon

WHERE:

Bill McDonald Athletic Complex 4990 Olentangy River Rd., Columbus, OH 43214

Residents unable to attend Saturday's recycling event, are encouraged to recycle paper signs in their curbside recycling cart. Stretch or film plastic signs can be recycled at a variety of grocery stores as part of the film plastic recycling programs, and the metal stands can be taken to local metal recyclers. To find film plastic and metal recycling locations, visit the Reuse and Recycling Search Tool at RecycleRight.org.



# **Top MBEs**

- Yolonda Shelton **Allegiance Insurance Group** Akron
- June Stewart **Amplify Partners** Columbus
- Deonna Barnett **Aventi Enterprises** Columbus
- Regina Rembert **Brightstart Consulting** Pickerington
- Samara Tillman **Dance Elite Columbus** Columbus
- Bill Balderaz **Futurety** Columbus
- Jimmy Mitchell J Mitchell's Spices & Sauces Columbus
- Kenya Mays **Kenya Mays Consulting** Columbus
- Vanessa King **Queen Nefertiti Productions** Columbus
- Brenda Spencer **Spencer 4Higher Media -** Columbus
- Carol Coleman Crane **Team Towing & Service -** Akron
- Noni Banks **The Diva Movement -** Westerville
- Larry Lovelace **Truck Laptops -** Dayton
- Terrell Dillard **Zaymat Distributors & Jan-Pro -** Warrensville Heights



# **Top FBEs**

- Yolonda Shelton **Allegiance Insurance Group -** Akron
- Dannette Render **DAR Public Relations** Solon
- Sheena Fain **Guided Growth Consulting -** Twinsburg
- Jessica East **Noir Marketing and PR -** Dayton
- Vanessa King Queen Nefertiti Productions Columbus

# **Tips for Small Business Saturday**

Small Business Saturday falls on November 28 this year. It's an international program started by American Express that encourages shopping at small businesses and has been growing since 2010.

The importance of supporting small businesses is even more relevant this year. Covid-19 has ravaged the economy and has left the world in a state of crisis. Supporting initiatives like this will be the starting point for rebuilding our economy, on a local, community, and statewide level.

Preparing your company, employees and your website for Small Business Saturday should be at the forefront of your mind in the coming weeks. You should already be thinking about preparing content to improve your site's traffic leading up to the day.

## **Digitize your business**

The pandemic has been a catalyst for certain businesses and a wake-up call for others. Highlighting the importance of digitizing your business and having new channels for your customers to access your products or services. From the ability to order curbside pickup, new delivery options, bookable appointments, or an online shop, we've seen all forms of small businesses adapt. Ensuring you have an up-to-date and modern presence that allows your customers to buy online is key to future business, even if you're currently running a physical brickand-mortar store.

One of the best strategies to allow customers to access products or services digitally and securely is to host your eCommerce store in the cloud. Cloud storage providers can offer several important advantages when it comes to eCommerce, including greater security with PCI-DSS certified hosting, greater scalability, and faster upload times.

## **Focus on Your USP (Unique Selling Proposition)**

It can be tough competing with big brands and stores, but your differences can be your strengths. For example, focusing on the fact that you are small, family-owned, or you have local products.

Let your customers know why you are special and what makes your small business unique. One example of this is telling your brand's story in your marketing efforts. You'll be surprised how effective this can be. Understand-

ing your selling point and marketing it is critical to succeeding as a small business. Make sure you scream it from the metaphorical rooftops.

#### **Be Social**

Having a consistent brand presence can work wonders for your business. Using the right social media tools such as Hootsuite or Buffer, you can integrate with each of the major social media platforms and automate your posts to help maximize your social ROI and increase sales. Broadcasting your involvement in SBS and creating promotions can entice even more sales, and is a great social media strategy for this sale day. In addition, using the hashtag #ShopSmall on your social channels in the coming weeks will increase awareness and help potential customers find you easily.

#### **Consider Gift Cards**

One thing that increases exponentially from consumers around the holiday season is the purchase of gift cards/certificates. With this in mind, there's a huge opportunity for your business to develop gift cards to entice future purchases.

One of the major benefits of gift cards is they take the pressure off customers so they don't have to pick an item right away. Offering an additional promotion on buying gift cards can also help increase your exposure and sales. An example could be when someone buys a gift card you can give them \$5 additional gift credit for free. This can create a buzz around the promotion and spark more shopper's interest.

### **Build Partnerships**

Supporting our communities is always important, but this year, it's even more so. Finding ways to partner with other small businesses in your area can be a great way to improve your exposure and support other local owners. An example could be partnering with a local charity, especially ones that are focusing on COVID-19 recovery efforts. Working with these types of charities can create positive ripple effects and aid your local community in a plethora of ways.

## **Extend Your Business Hours**

See SBS on page 9



Need to post a job opening? We will email, post, tweet, share and print your information to our 10,000 online subscribers.



Email us at news@ohiombe.com for details.



# DEPARTMENT OF PUBLIC UTILITIES

- Human Resource Analyst- 11/2
- Water Distribution Operator II 11/2
- Assistant Administrator- 11/2
- Engineer II 11/6
- Plant Maintenance Electrician I 11/6





## **Akron Metropolitan Housing Authority**

- Roof Replacement at Paul E. Belcher N. Apts. – 11/5
- As-Needed CM & Inspection Services 12/3

# **Columbus Metropolitan Housing Authority**

- East Campus Renovations (revised) 11/10
- Tussing Place Rental Office Expansion (revised) – 11/12
- <u>Legal Services</u> 11/20

# **Columbus Regional Airport Authority**

- RFQ for T Hangers and Taxiline
- RFQ for T Hangars and John Glen Airport Taxiline

## Franklin County

- Franklin County Correction Center Parking Garage – 11/24
- Franklin County Correction Center Continuation Phase 2A 12/3

Get your free subscription to the OhioMBE Bid Board at OhioMBE.com

Keep up-to-date at OhioMBE.com



To post a bid notice, call 614-522-9122 or email news@ohiombe.com



Columbus City Schools issues solicitations on a regular basis for goods & services related to food, construction, technology, curriculum, & transportation. Interested vendors should periodically check our website at <a href="http://www.columbus.k12.oh.us/rfp">http://www.columbus.k12.oh.us/rfp</a>



DEPARTMENT OF DEVELOPMENT

The Department of Development has contracting opportunities in the below areas. Please reach out for more information and bidding requirements.

- Graffiti Removal and Arborist Services. Contact Eric Voorhees (614-645-7934 or <a href="mailto:eavoorhees@columbus.gov">eavoorhees@columbus.gov</a>).
- Grass Cutting and Solid Waste Removal. Contact Mike Schwab (614-645-7122 or mfschwab@columbus.gov).
- Demolition and Asbestos Abatement. Contact Mike Farrenkopf (614- 679-5873 or <a href="mailto:mlfarrenkopf@columbus.gov">mlfarrenkopf@columbus.gov</a>) or Seth Brehm (614-645-5659 or <a href="mailto:swhbrehm@columbus.gov">swhbrehm@columbus.gov</a>).
- Property Maintenance and Miscellaneous Services in November 2019. Contact Audrea Hickman (614-645-8907 or aehickman@columbus.gov)
- Construction trades including: General Construction, Home Improvement, Electrical, HVAC, and Plumbing. Contact Tim Tilton (614-724-3009 or twtilton@columbus.gov).
- Lead abatement. Contact Erica Hudson (614- 645-6739 or <a href="mailto:ejhudson@columbus.gov">ejhudson@columbus.gov</a>).

To register for notifications on upcoming bid opportunities, please visit <a href="http://vendors.columbus.gov/sites/public">http://vendors.columbus.gov/sites/public</a>.





REQUEST FOR PROPOSALS
The Akron Metros

The Akron Metropolitan

Authority Housing Authority is re-

questing proposals for consideration in the competitive selection for As-Needed Construction Management and Inspection Services at Various AMHA Locations within Summit County, Ohio.

Those interested in submitting a proposal for the aforementioned work may obtain the instructions/information package by contacting SE Blueprint, 520 South Main Street, Suite 2411, Akron, Ohio 44311. (330) 376-1689

<u>akron@seblueprint.com</u> Proposals, to be considered, must be submitted in accordance with the requirements of the RFP and received by AMHA no later than 4:00 p.m. (local time) on Thursday, December 3, 2020.

Akron Metropolitan Housing Authority Brian M. Gage Executive Director



REQUEST FOR STATEMENTS OF SQUALIFICATIONS FOR DESIGN SERVICES FOR BOLTON FIELD AIRPORT T-HANGAR G, H, AND I

APRON REHABILITATION AND JOHN GLENN COLUMBUS INTERNATIONAL AIRPORT TAXILANE (C1 TO D1) REHABILITATION FOR THE COLUMBUS REGIONAL AIRPORT AUTHORITY

The Columbus Regional Airport Authority invites you to visit <u>ColumbusAirports.com</u> to sign-up for RSS feeds to automatically receive notifications of new bid opportunities and results.



REQUEST FOR STATEMENTS
OF QUALIFICATIONS FOR DESIGN SERVICES FOR BOLTON FIELD AIRPORT T-

HANGAR G, H, AND I APRON REHABILITATION AND JOHN GLENN COLUMBUS INTERNATIONAL AIRPORT TAXILANE (C1 TO D1) REHABILITATION FOR THE COLUMBUS REGIONAL AIRPORT AUTHORITY

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Page 6

To post a bid notice, call 614-522-9122 or email news@ohiombe.com



#### INVITATION FOR BIDS

**INVITATION FOR BIDS** 

Sealed bid proposals will be

received by the Akron Metropolitan Housing Authority at 400-410 Locust Street, Akron, Ohio 44307 until 2:00 p.m. local time on THURSDAY, NOVEMBER 5, 2020 at which time and place all bids will be publicly opened and read aloud for:

ROOF REPLACEMENT AND RELATED WORK at PAUL E. BELCHER NORTH APARTMENTS 400 LOCUST STREET, AKRON, OHIO 44307Specifications can be purchased at SE Blueprint, Inc. located at 520 South Main Street, Suite 2411, Akron, Ohio 44311 (330) 376-1689. Please email (akron@seblueprint.com) or call with quantity requests and notice will be provided when documents are available for pick -up.

An email link for the above mentioned specifications is available at the Subcontractors Association NEO, 637 Vernon Odom Blvd., Akron, Ohio; Akron Urban League, Minority Business Assistance Center, 440 Vernon Odom Blvd., Akron, Ohio; the Builders Exchange of Canton, 5080 Aultman Rd., North Canton, Ohio; Builders Exchange of Cleveland, 9555 Rockside Road, Suite 300, Cleveland, Ohio; and the Ohio Construction News, 7261 Engle Road, Suite 304, Cleveland, Ohio. A list of plan holders can be obtained from SE Blueprint's website @ www.seblueprint.com

See full bid notice at https://ohiombe.com/archives/15747



Columbus Metropolitan Housing Authority (CMHA) Draft 2021 Agency Plans Release

COMMUNITY. COMMITMENT. COLLABORATION.

CMHA has released its Draft

2021 Agency Plan with a public hearing scheduled for Friday, December 4, 2020 at 2:00 P.M. by Joining Zoom Meeting. Zoom Meeting ID may be obtained by visiting our website, <a href="www.cmhanet.com">www.cmhanet.com</a> or by contacting Vicky Bowman of the Columbus Metropolitan Housing Authority at <a href="wbowman@cmhanet.com">wbowman@cmhanet.com</a>. The Draft 2021 Agency Plan will be made available on CMHA's website (www.cmhanet.com).



# COLUMBUS METROPOLITAN HOUSING AUTHORITY

COMMUNITY. COMMITMENT. COLLABORATION.

Legal Notice: RFP 2020-013 Legal Service

The Columbus Metropolitan Housing Authority is seeking Request for Pro-

posal (RFP) for the procurement of Legal Services. The response deadline is Friday November 20, 2020 at 2:00PM. A pre-proposal conference is scheduled for Wednesday November 11, 2020 @ 9:00am and will be held on Zoom. The Zoom Meeting ID may be obtained by visiting our website, www.cmhanet.com or by contacting the Purchasing Department of the Columbus Metropolitan Housing Authority at 880 E. 11th Ave, Columbus, Ohio 43211 or by calling 614-421-4434, 8:00 AM-4:00 PM, Monday – Friday.





"Attention NEORSD Certified MBE/WBE/SBE"

Kokosing Industrial, Inc. is preparing bids for the Westerly Settling Tank Rehabilitation (1534 WSTR) project in Cleveland, Ohio which bids November 5, 2020. We are seeking quotes for any portion of the project listed that you are qualified to perform or provide supplies for which includes the following: Construction Photography, Demolition, Concrete Readymix, Concrete Restoration, Misc. Metals, Painting/Coatings, Electrical, Sewer Inspection, Instrumentation and Controlsv. Bidding documents can be examined online by emailing Sonja Nichols at <a href="mailto:snichols@kokosing.biz">snichols@kokosing.biz</a> for the link. Please have your quote Kyle Kuhlman by 12:00 PM November 4, 2020: e-mail snichols@kokosing.biz or Fax 614-212-5711.

"Kokosing Industrial is an equal opportunity employer."





To post a bid notice, call 614-522-9122 or email news@ohiombe.com



Reference Number: 2020-03-42

Franklin County Corrections Service. Progress. Excellence. Center Continuation Phase 2A Bid Release # 2A

The Board of Commissioners, Franklin County, Ohio is seeking bids for Bid Release #2A for all labor and materials to construct the Franklin County Corrections Center following the specifications and procedures in the project manual.

Bid Release # 2A includes: Bid Package #21B Fire Protection, Bid Package #22B Plumbing, Bid Package #23C HVAC, Bid Package #23D Building Controls, Bid Package #26C Electrical, and Bid Package #27B Communications

Each bid package will be a separate contract.

#### Pre-Bid Conference: November 4 @ 2 pm

Interested parties are to dial +1 773-917-3504 and enter participant passcode 446 320 849#

#### Opening Date/Time: December 3, 2020 at 2:00 PM

Franklin County Purchasing Department Franklin County Office Tower 373 South High Street, 25th Floor Columbus, Ohio 43215-6315

All questions must be received in writing on or before November 9, 2020 at 2:00 PM. Direct in writing to Public Facilities Management, Franklin County Office Tower, 373 South High Street, 2nd Floor, Columbus, Ohio 43215-4592. Fax 614-525-3180, or e-mail at PFMConstructionquestions@franklincountyohio.gov.

Franklin County will respond to all questions by November 19, 2020.

See full bid no tice at https://ohiombe.com/archives/15794



Franklin County Corrections Center Parking Garage Reference Number: 2020-03-

Service. Progress. Excellence.

The Board of Commissioners, Franklin County, Ohio is seeking bids for all labor and materials to construct the Franklin County Corrections Center Parking

Garage following the specifications and procedures in the proiect manual. Bid Release: Bid Package #03F Garage Concrete, Bid Package

#10C Garage General Trades, Bid Package #22C Garage Plumbing and Mechanical, and Bid Package #26D Garage Electrical.

Each bid package will be a separate contract.

#### Pre-bid Date: November 2, at 2 pm

Interested parties are to dial +1 773-917-3504 and enter participant passcode 138 836 628#

## Bid Opening Date: November 24, 2020 at 2:00 PM

Franklin County Purchasing Department Franklin County Office Tower 373 South High Street, 25<sup>th</sup> Floor Columbus, Ohio 43215-6315

All questions must be received in writing on or before November 5, 2020 at 2:00 PM. Direct in writing to Public Facilities Management, Franklin County Office Tower, 373 South High Street, 2nd Floor, Columbus, Ohio 43215-4592. Fax 614-525-3180, or e-mail

at PFMConstructionquestions@franklincountyohio.gov.

Franklin County will respond to all questions by November 17, 2020.

See full bid notice at https://ohiombe.com/archives/15781

OhioMBE can announce your next business event, employment notice or news item in an exclusive email blast.



We will also post it on our Facebook, Twitter, Instagram and LinkedIn Pages.

news@ohiombe.com | 614.522.9122



To post a bid notice, call 614-522-9122 or email news@ohiombe.com



## **INVITATION FOR BIDS**

# TUSSING PLACE RENTAL

COMMUNITY. COMMITMENT. COLLABORATION.

The Columbus Metropolitan Housing Authority (CMHA) will

receive bids from qualified contractors for the Tussing Place Rental Office Expansion, 7261 Tussing Road, Reynoldsburg, Ohio. All bids will be received and publicly opened on Thursday, November 12, 2020 at 11:00 am, at CMHA Central Office, 880 E. 11th Avenue, Columbus, Ohio 43211, Conf. Rm. A, Attn: Mr. Mike Wagner. A pre-bid meeting is scheduled on Tuesday, October 20, 2020 at 11:00 am, at CMHA Central Office. Contract Documents may be viewed at www.cmhanet.com/DoingBusinessWithUs/ Development. Contract documents may be obtained from DC Alpha Graphics, 1254 Courtland Avenue, Columbus, Ohio, 43201 or at www.dcplanroom.com; Phone: 297-1200; Fax: 614 -297-1300, starting Monday, October 5, 2020, upon receipt of a refundable company check or money order for \$50.00, payable to CMHA. Bidders must agree to comply with Davis-Bacon Labor Standards of the U.S. Department of Housing & Urban Development, and Section 3 of the U.S. Department of Housing & Urban Development Act of 1968, as amended, and are asked to assist CMHA in meeting their Minority Business Enterprise goal of 20% and Section 3 goal of 10%. A 5% bid bond must be submitted with bid.

SBS from page 4

Having more availability on the busier days of the year is nothing new, but small businesses tend to overlook Small Business Saturday's importance to their detri-

Regardless of the industry you're in, having extended hours or staff availability on SBS can be worth its weight in gold. Even if you're an online-focused business, you can get your support staff to work longer shifts to pre-empt the influx of sales or customer service needed.



Everything negative - pressure, challenges - is all an opportunity for me to rise. ~ Kobe Bryant



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at 400-410 Locust Street, Akron, Ohio 44307 until 2:00 p.m. local time on THURSDAY, NOVEMBER 5, 2020 at which time and place all bids will be publicly opened and read aloud

ROOF REPLACEMENT AND RELATED WORK at PAUL E. BELCH-ER NORTH APARTMENTS 400 LOCUST STREET, AKRON, OHIO 44307

Specifications can be purchased at SE Blueprint, Inc. located at 520 South Main Street, Suite 2411, Akron, Ohio 44311 (330) 376-1689. Please email (akron@seblueprint.com) or call with quantity requests and notice will be provided when documents are available for pick-up.

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See full bid notice at https://ohiombe.com/archives/15747









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+

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Independent Associate

Small Business, Employee Benefit Specialist

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Email: KnowYourRights@blestbiz.com Web: eblake.WeAreLegalShield.com

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www.maylonenterprises.com

Why you should get your business certified?

There are several reasons why you should get your business certified:

- 1. Some entities have purchasing goals. Only certified businesses can participate.
- 2. Certification adds legitimacy to your business. You have gone through a process that has determined that your business is owned and controlled by a minority, woman or disadvantaged business.
- 3. Certification can afford you loan and bonding opportunities. The State of Ohio has loan and bonding programs specifically for certified minority owned businesses.
- 4. Certification can be a marketing tool for your business. You can add your certifications to your marketing materials, business cards, website, etc. Many consumers like during business with veteran, minority or woman owned businesses.
- Certification can be used in the private sector. Many companies don't have a certifying program but in an effort to have supplier diversity, will accept the certifications from some governmental agencies.

Attend a class and learn how to get your business certified. Visit OHBDC.eventbrite.com for the upcoming class schedule.





I'd rather go down in history as one lone

Negro who dared to tell the government that it had done a dastardly thing than to save my skin by taking back what I said. - Ida B. Wells

# Ohio Diversity Network

Thursday, November 5, 2020 at 9:00am

SBA: National Veterans Small Business Week

Monday, November 9, 2020 at 10:00am

Cleveland SBA: Webinar - Introduction to Selling to the

**Federal Government** 

Friday, November 13, 2020 at 10:00am

SBA: How to Sell Your Product or Service to The Feder-

al Government: Webinar

Wednesday, November 18, 2020 at 9:00am

Columbus Commission on Black Girls – Black Girls

**Soar Virtual Summit** 

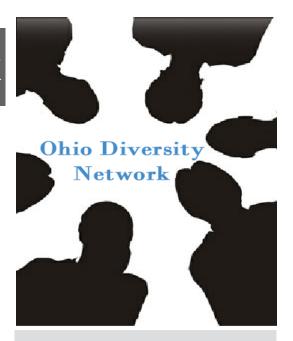
Friday, December 11, 2020 at 8:00am

**Cleveland SBA: International Market Access** 

Monday, January 18, 2021 at 9:00am

MLK Breakfast Committee Inc- 36th Annual Birthday

**Breakfast** 



Hosting a business event?

Did you know you can post it on OhioDiversityNetwork.com?

Email: news@ohiombe.com for login information

OhioDiversityNetwork.com is sponsored by:



OFFICE OF DIVERSITY AND INCLUSION







Sign up to receive notifications for new projects at SWACO.org/Bids and start receiving invitations to submit proposals, bids, and qualifications.

CONNECT WITH US:

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☑ @SWACOGreen



**SWACO.ORG** 

# #BLACKLIVESMATTER Breonna Taylor

# **2020 OhioMBE Awards Honorees**



# Legislator of the Year

- Represents Ohio's 34th
  House District
- Kent State University Grad
- Works to improve public health, access to care & combat Ohio's infant mortality rate
- 2020 Gabrielle Giffords
   Rising Star Award winner



House Minority Leader Emilia Strong Sykes

OhioMBEAwards.com

# Without The Control of the Control o

# Publisher's Award

Mr. Ragland was selected because of his advocacy for the quality education for Black children in Ohio's largest public school district.

Boardmember Ragland is a vocal supporter of Columbus City Schools making purchases from LEDE and Black vendors.



Columbus City Schools Board Member James Ragland

OhioMBEAwards.com





THE CITY OF COLUMBUS ANDREW J. GINTHER, MAYOR

OFFICE OF DIVERSITY AND INCLUSION



An alliance created by OhioMBE that provided access to 150 City of Columbus certified MBE/FBES with SBA Payroll Protection Program loans.

OhioMBEAwards.com



Kenneth N. Wilson was selected because of his advocacy for small businesses, particularly Black-owned, during the COVID-19 pandemic. Franklin County was intentional in assisting MBE's during unprecedented economic times.

As County Administrator, Wilson leads more than 1,400 employees and oversees the County's annual \$1.8 billion budgeting process for 35 agencies to ensure Franklin County remains one of the finest, bestgoverned counties in the nation

# Publisher's Award



Franklin County Administrator Kenneth N. Wilson

# **Small Business is Good Business**